INTERNATIONAL TRANSACTIONAL ANALYSIS ASSOCIATION VOLUME XXI NUMBER 5 JULY 1990

The Script®

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Survey Reveals Membership Trends

by Bill Krieger

The typical ITAA member is a 50-year-old clinician with a graduate degree who is in private practice.

This conclusion is drawn from data gathered through surveys sent to members with their dues billings, approximately 2100 of which have been returned so far. A look at some of the specific information gleaned from these surveys reveals some interesting trends. For example, we are a very old organization. Less than 1% of our membership is under 30 years of age, while 19% are 60 years or older. Over two-thirds are between 40 and 59. It appears that we have either grown old with the Association or we are attracting older practitioners. There is little influx of students or young, beginning practitioners. If the ITAA is to maintain its vitality and energy, the implications are clear: We must begin to present TA to practitioners at the beginning stages of their careers.

We are a highly educated group, with approximately 35% of our members holding doctorates and 47% having masters degrees—including 9% with MDs, 22% with PhDs, 6% with EdDs or MEds, and 5% with pastoral counseling degrees, DDivs or MDivs. The ITAA provides a good professional niche for the practicing psychotherapist. Of those ITAA members who are required to have a license to practice in the mental health field, approximately 33% are licensed as social workers, 27% as psychologists, 15% as marriage, family, and child counselors, 9% as professional counselors, 9% as nurses, and 7% as psychiatrists or other MDs.

Interestingly, many of our MDs pursue fields other than psychiatry, such as general practice, pediatrics, and surgery. We also have members who are dentists and pharmacists. In fact, it appears that as an association, we are attracting members across the spectrum of health care providers.

In the organizational area, our members include management consultants, trainers, organizational developers, sales and marketing representatives,

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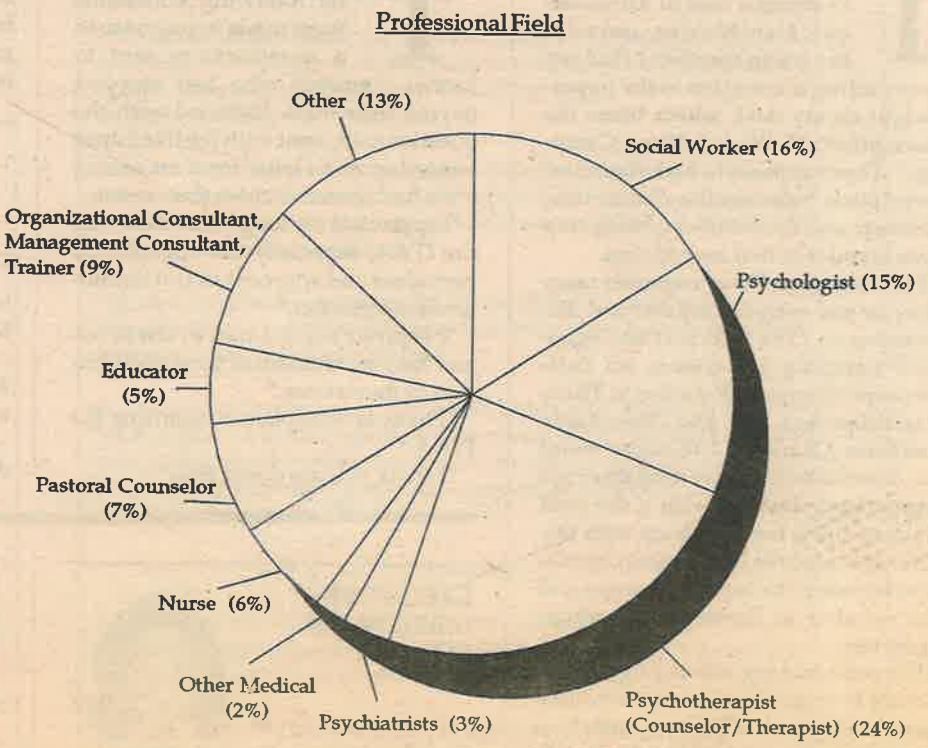

Based on 1989 survey of 1107 responses regarding Professional Field (900 U.S. & Canada, 207 International)

Stress Management Delegation Visits China

by Marjory and Edward Zerin

A warm welcome awaited 12 ITAA members when their "Five Nation Stress Management Delegation" visited three mainland China cities in April as guests of the Chinese Medical Association.

The trip was sponsored by People-to-People Citizen Ambassador Program, with Marjory and Edward Zerin as delegation leaders. The group included "stress managers" from Finland (Liisa Hallikas), Monaco, France (Tineke Einthoven and Jan Rae), Germany (Margot Jaeger), Sweden (Mi Arling), the USA (DeLoris Ahlin, Betty Gumpertz, Joanna Lauber, Robert Main, and the Zerins), and James De Cruz, a citizen of Singapore currently at the University of Wisconsin, Stevens Point.

A heavy round of briefings, hospital tours, and professional exchanges were planned in Beijing, Wuhan, and Shanghai by local medical associations. Each day was capped with an elegant banquet hosted by local doctors.

The delegation was introduced to both traditional Chinese medicine and Western-style Chinese medical practice. The traditional demonstrations featured Qi-gong (pronounced Chi-gong) and Tai-Chi practices designed to stimulate the free flow of Qi (vital energy) to ensure tranquility, balance, vigor, and healing. Energy emitted by Qi-masters is believed to possess restorative powers. Other traditional methods to which the delegates were exposed included acupuncture and moxibustion (combining needles with heat), herbal homeopathic medicine, and massage.

Site visits included mental health facilities, general hospitals, and clinics. Western-style psychiatric practice in China appears to rely on a combination of allopathic medication and milieu therapy. Although "hot lines" have appeared in some cities for crisis intervention, psychotherapy does not seem to exist as it is understood in the West. Treatment conforms to a Parent/Child model with support, advice, and reeducation as primary modes. In a leading Beijing hospital, group psychotherapy is conducted by a psychiatrist with 500 participants!

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Marital and family problems are dealt with within either the neighborhood unit or work unit by designated unit members who possess no special qualifications other than possibly age and availability, or else by turning for counsel to a "wise old man."

Individual psychotherapy appears to encourage the Natural Child to relax and to bring psysiological functions under voluntary control, while the Adapted Child is expected to "adjust." In any case, it is difficult to imagine many people in China who would be prepared to confide intimate matters to

- continued on page 3



The five-nation stress management delegation with hosts and tour guides in Wuhan in front of center for treatment and rehabilitation of senior citizens.

EDITOR'S COLUMN



by William Krieger

Statistically Speaking

It's summer here in Albuquerque, New Mexico, and with the warm weather I find my eyes darting more often to the paperweight on my desk which bears the inscription, "I Wish I Were Camping." There appears to be a statistical correlation between the rise in temperature and the number of times my eyes wander to that inscription.

For many years I was a summer camp director and even did my doctoral dissertation on "The Effects of an Organized Camping Experience on Self-Concept Change in Relation to Three Variables: Age, Sex, and Observable Behavior Change." I thought about my dissertation last evening during a supervisory session with a doctoral student doing her practicum with me. There seems to be a statistical correlation between the topic of therapy and the number of times I think about camping.

We were talking about a highly resistant teenage client I mischievously gave her to work with. I say mischievously because I had worked with him for a few months and was marvelously unsuccessful. I told her it would be good experience to learn how to deal with resistance. There appears to be a statistical correlation between the phrase, "It will be a good experience for you," and a bad experience.

We tentatively came to the conclusion that this young man would be a good candidate for a residential treatment facility. I thought about camp. There appears to be a statistical correlation between just about everything and my thinking about camp.

With millions of children attending thousands of camps throughout the world this summer (and every summer), what an impact TA could have by teaching camp staff how to apply TA in the camp setting. As an association and as individual practitioners, we need to think of more creative ways to reach people than through the traditional settings in which we usually work.

* * * * * * * *

Question for the Month: Anyone looking for a camp director—have own paperweight! □



Julie and Susan take a "breather" after climbing the steep trail to Vernal Falls in Yosemite National Park.

PRESIDENT'S COLUMN



by Julie Hay

Don't Wait Until It's Too Late!

The following comments were made in response to a questionnaire sent to former members who had stopped paying their dues. Included with the questionnaire, sent with the third dues reminder, was a letter from me asking if we had ceased to meet their needs.

"I appreciate my long association with the ITAA, especially the openness to new ideas and approaches and harmonious integration."

"I enjoyed being a part of the ITAA and have no criticism of your organization or its services."

"I have no complaints regarding the ITAA."

"I think you are doing fine."

"My needs have been met. I'll be forever grateful to TA."

"ITAA is clearly not geared to the poor and struggling."

"ITAA is a political soapbox, a sexist organization biased toward males (like many other organizations)."

"ITAA should show more interest in those of us without PhDs."

"ITAA is more directed toward international friendship rather than advancing theory and practice."

As you can see, there was an interesting range of comments in the 43 questionnaires that have been returned so far. This number is low, but enough to pick out some tentative trends. The largest percentage—30%—said they left because they had moved on from TA. Many of these people made positive comments about TA and the ITAA. Another 19% had retired or were otherwise no longer active in the ITAA.

In contrast, 23% left because they were dissatisfied with the ITAA, and 19% could not afford the membership dues. In addition to the comments already cited, there were complaints about standards being set too high and too much emphasis on conformity.

Nine percent said they wanted to join a local organization. We hope they do that and rejoin us eventually when their local association affiliates with the ITAA.

What are your reactions to these comments? With which ones do you agree, disagree? What are your thoughts and feelings about the ITAA? Are you satisfied with what your Association is doing? Make sure that your views are known—through your regional representative on the Board of Trustees, through the Affiliate Council, or directly to any of the officers or staff. Tell us now if you are dissatisfied rather than waiting until I send you a letter with a third dues notice. That way we all have a chance to work together to make this association one to which you want to continue belonging.

Tell us now if you are dissatisfied rather than waiting until I send you a letter with a third dues notice.

EXECUTIVE DIRECTOR'S COLUMN



by Susan Sevilla

President Hay Visits ITAA Office

ITAA President Julie Hay, already six months into her job and moving full speed ahead on organizational business, visited the San Francisco Bay Area for a week, May 27-June 3.

As our first European President, Hay had a longer trip to visit the office than any previous President. And the travel was a lot more tiring. She arrived about midnight on Sunday evening, after an eight-hour British Airways delay in the London Airport.

Julie allowed herself a brief morning at the San Francisco zoo in which to recover from jet lag before proceeding to the home of Past-President Lucy Freedman in Los Gatos for the first in a long series of meetings.

Past-President Freedman, Vice-President of Operations Sheryn Scott, and Julie held a memorable all-day meeting on Tuesday, May 29, to plan for the Leadership Planning Meeting which will be held in Brussels, Belgium, in July. A report to the Board, including a key strategy for the future of the ITAA, was produced at this meeting.

Although I would have liked to participate in this important meeting, I was out of town on a previously scheduled trip attending the Western Conference of Association Executives, a yearly event that brings 600 association managers together for three days of networking and education.

Wednesday, back in San Francisco after the long drive, Julie worked in the office with ITAA staff all day, learning the details of various employees' jobs. Membership and Finance Coordinator Ken Fogleman, Executive Assistant Ann Moen, Consulting Editor Robin Fryer, Credentials Clerk Judy Luu, and Office Assistant Jose Romero were pleased to explain their jobs to the ITAA President.

During her time in the office Julie also found time for other activities, including:

- speaking by telephone to Maryln Crossen, USATAA President, to advance negotiations currently underway regarding USATAA affiliation
- meeting with Trans Pubs Manager Norm Shea about increasing services to members and tightening up the financial agreement for book royalties to the ITAA
- meeting with ITAA Past-Presidents Jack Dusay, Ruth McClendon, and Lucy Freedman both for social reasons and to compare notes about the number one ITAA leadership position
- discussing the current position of the Research and Innovation Division with Vice-President Bill Cornell
- planning for conducting all the ITAA organization business in Brussels, next July, including drawing up agendas for the Executive Committee and Board meetings

As for myself, my agenda of items to discuss with President Hay covered several pages, many inches of folders, and took over three days to work through. So much can be resolved in a face-to-face meeting that is difficult to complete over the phone and in writing. We are already making plans for another in-person visit at the end of the year.

Some of our business talks took place in the car or on the trail, as I took Julie for a two-night trip to Yosemite National Park, which she had never seen. The park, although crowded, was at its loveliest in the fresh spring weather, with abundant wildflowers and deer aplenty grazing about the meadows. I convinced Julie to climb the steep "Mist Trail" to the beautiful vista of Vernal Falls, only to lose her (briefly) on the way down the trail (and worry that the ITAA would never be the same!). On our last day, we hired horses for a incomparable early morning ride to Mirror Lake, which refreshed our minds and made our bodies stiff!

All in all, it was a most successful visit, with much work completed and a good dose of fun included in the bargain. □



Julie Hay (center) talks with Lucy Freedman (left) and Katherine Dusay at dinner party held during Julie's visit to San Francisco. The dinner gave Julie an opportunity to socialize and compare notes with three ITAA past-presidents—Freedman, Ruth McClendon, and Jack Dusay.

TA in Scotland

by Tom May

I was first introduced to TA by Charles Cox at the University of Manchester Institute of Science and Technology (UMIST) while enrolled there in a Masters program in Management Education. Through my previous studies I had been exposed to a wide range of technical, managerial, and psychological theories, concepts, and models which purported to explain how things and people function. I came to believe that people are responsible for things going well or going wrong; that is, the success or failure of an organization or enterprise does not depend on products, procedures, machinery, or computers, but on the people involved.

While listening to Cox talk I realized that TA encapsulated and complemented other theories of human behavior which, by their nature, concentrated on a particular aspect of behavior viewed from a particular perspective. I decided to pursue studying TA, and my MSc dissertation about leadership in the British Army used TA to study the behavior of the individual, the group, and the organization. No other theory could address all these aspects using a single model.

In 1984 I returned to Scotland to become Lecturer at the Scottish School of Further Education at Jordanhill College of Education in Glasgow. I was interested in finding out what was being done with TA in Scotland, but all I discovered at first was that the Church of Scotland had organized introductory courses in TA and that Glasgow University offered a similar course through their extramural department.

TA has much to offer within the field of education, and having introduced it through the Scottish School of Further Education, I am optimistic that interest and enthusiasm will continue to grow.

However, as a result of innovative work at the Scottish School of Further Education, TA is being much more widely disseminated in Scotland today. The School, the sole provider of education and training for further education in Scotland, is under the dynamic and creative leadership of Director Stuart Niven. As part of the basic in-service teacher training course students may participate in a course of study entitled, "Personal Effectiveness Through Transactional Analysis." Each learning group of 10-20 people consists of students who are already practicing lecturers, with technical and subject experience in their own fields. We invite each one to consider, "To what extent can TA theory enhance the effectiveness of teaching and learning within the further education sector?"

In addition to this course for teachers, the School has conducted a number of 2-3 day courses to introduce senior staff to TA and another introductory TA course for teachers in primary and secondary schools.

The most exciting and innovative TA course is for teachers of nursing and midwifery and for professionally qualified staff of the Community Education Service. It is a modular program, with each module consisting of 30 hours of classroom study followed by 30 hours of private study and a 3,000-word written assignment. The first TA module in the course was completed in March 1990.

To date some 300 students have participated in these various TA courses, and the interest and enthusiasm has been enormous. This successful effort has been the result of a team approach involving myself, my colleagues Lita McGinley and Margaret Miller, School Director Stuart Niven, and Course Directors Dan Stillie and Sandy Thomson.

My personal experience has led me to conclude that TA has much to offer within the field of education, and having introduced it through the Scottish School of Further Education, I am optimistic that interest and enthusiasm will continue to grow. We are now forming a TA study group in Scotland, and anyone who is interested in information about progress in this area may contact me: Tom May, Jordanhill College of Education, Southbrae Dr., Glasgow, G13 1PP, Scotland. □

CHINA VISIT

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anyone but the closest friend or relative. By tradition, they are a very private people. Current social structure affords them minimal privacy at best. More importantly, it is not possible to guarantee confidentiality, however well intentioned a practitioner may be.

The trip was planned originally for late August of 1989, but was cancelled because of the tragic events in China during June of last year. Delegation members were glad to be able to reschedule the trip for this spring so that they could visit with colleagues and other Chinese who so obviously want to "keep China's doors open to the West." Delegates were aware of undercurrents of fear, depression, and even despair in the Chinese, but were careful not to compromise the security of their hosts by initiating political discussions.



Joanna Lauber (center) flanked by new ITAA members Wang Xiaoping (left), the "national courier" from the Chinese Medical Association who traveled with the delegation during their stay, and Hu Liping (right), local CMA branch courier in Wuhan.

The Chinese we met at each place we went were cordial and curious. Laypersons engaged us in conversation on the street, full of questions about the West and eager to practice their English. Professionals provided numerous opportunities for delegates to speak about aspects of psychotherapy in their countries.

In Wuhan, over 300 persons crowded around a huge conference table at the Hubei Provincial Hospital to hear presentations on strokes (Dr. Bob Main), psychotherapy in Sweden (Mi Arling), TA in brief (Marjory Zerin), and the "Q" Model for the management of stress and the integration of major contributions to TA (Ed Zerin). Other delegates wishing to present were invited to address a large professional audience at the Shanghai Mental Health Center. Betty Gumpertz spoke on ego states, DeLoris Ahlin discussed the Drama Triangle, James De Cruz gave a talk on Wellness, and Tineke Einthoven described management of personal and patient stress issues related to AIDS.

Delegates were pleased that they could mingle freely with patients, visiting their private quarters, day rooms, and centers for occupational, recreational, and rehabilitative therapy. Staff in every case were available to respond to questions and to act as interpreters.

A highlight of the trip was a visit to a children's ward in Wuhan where Joanna Lauber donned her clown costume and makeup and distributed gifts (donated by McDonalds) and buttons individually designed for the children of China by a gifted children's class in Michigan. Joanna has developed a unique therapeutic approach for both adults and children which she calls "Clowning."

Professor Tian Pei-Ming, our ITAA host in Shanghai, added a special dimension to the visit in that city because of his advance planning, his many personal connections, and his excellant command of English. Tian was always available as translator, interpreter, historian, and tour guide—in general, our "Shanghai Connection"!



Professor Zhang Cuiran, the delegation's " "Chengdu Connection."

Although this ten-day visit to China was primarily a professional exchange, some of the usual tourist spots were included—a little sightseeing in each city, a stop in the local Friendship Department store, a Buddhist temple visit, an evening at the Beijing Opera and the Acrobat Theatres of Wuhan and Shanghai, and a boat trip across lovely Eastlake in Hubei Provence. In the early hours, several delegates would slip out to local parks to mingle with the thousands of citizens pursuing their daily ritual of Tai-Chi, Qigong, Kung-Fu, or other form of exercise/meditation.

As a result of the delegation's contact with psychologically sensitive young Chinese, five new members will be added to the ITAA membership. The delegation is sponsoring for Associate Membership three women—Wang Xiaoping of Beijing and Hu Lipeng and Zheo Chong-hua of Wuhan—as well as two men from Wuhan—Liu Rengang and a colleague.

Following the delegation's departure for Hong Kong, Ed and Marjory Zerin visited the city of Chengdu in Sichuan Provence where they were hosted by ITAA's "Chengdu Connection," Professor Zhang Cuiran. The Zerins and Zhang have been engaged in a cross-cultural research project for the past year, and accumulated data will be reported in a forthcoming article.

In addition to arranging a forum at the Chengdu Mental Health Center for the Zerins' presentation on the "Q" Model, Zhang and his wife gave a 70th birthday party in their home for Ed!

Like Professor Tian, Zhang added immeasurably to our visit to his city.



Delegation leaders Ed and Marjory Zerin, designated "Emperor and Empress" by the group at the final banquet in Shanghai.

Through his generous gifts of energy, planning, and presence, coupled with his unique combination of learning and language skills, Zhang was able to provide valuable insights into Chinese history, literature, and culture.

All in all, the visit was a resounding success and a chance to further spread information and TA theory and practice in China. □

Organizational News

Call for Nominations for 1990 Hedges Capers Humanitarian Award

Members are urged to submit nominations for the next Hedges Capers Humanitarian Award. The Award, established to honor the memory of Hedges Capers, is designed to create internal recognition for ITAA members who have made significant, enduring contributions to humanity in keeping with the ideals and ethics of the ITAA.

Any ITAA member can suggest another member for the Award by submitting a nomination to the ITAA President or the Chair of the Social Action Sub-Committee of the Membership Coordinating Committee. Please submit the person's name, along with a narrative recounting the reason the individual deserves the recognition. The Social Action Sub-Committee Chair(s) will screen nominations and refer those that are acceptable to the Executive Committee which will, in turn, recommend an Award recipient to the ITAA Board of Trustees.

The Award will be given yearly, if warranted, and can be shared if merited by circumstances.

The Hedges Capers Humanitarian Award is specifically designed to recognize members who have made significant contributions or sacrifices to benefit humanity. Please send nominations to the Social Action Committee, c/o the ITAA office. □

New Material Added to Berne Collection at UCSF

Eric Berne papers recently discovered at the ITAA headquarters office in San Francisco have been added to the permanent collection of Berne's papers at the University of California, San Francisco campus (UCSF). Included in the 8 cartons were correspondence, patient records (many are restricted), manuscripts, typescripts, galley proofs, photographs, audio tapes, and records of the San Francisco Social Psychiatry Seminars and the ITAA. The papers in the collection span the years from 1933-1977.

In her letter thanking the ITAA for contributing the papers, Nancy Zinn, Head of Special Collections, stated, "They are a treasure of information about Berne and the ITAA and should receive significant use in the future."

The collection is available to researchers through UCSF Special Collections, open Monday through Friday 8am to 5pm. Their address is UCSF Library, 257 Medical Sciences Bldg., San Francisco, CA 94123, USA. □

EXAM CALENDAR

Exam	Exam Adm.	Exam Date	Location	App. Deadline
Level I Oral	BOC	Nov. 8, 1990	St. Louis, USA	Aug. 9, 1990
	COC	Jul. 22, 1990	Brussels, Belgium	Apr. 22, 1990
	COC	Nov. 17, 1990	Mainz, W. Germany	Aug. 18, 1990
	BOC	Nov. 15, 1990	Christchurch, NZ	Aug. 13, 1990
	BOC	Oct. 23, 1991	Stamford, USA	Jul. 24, 1991
Level II Oral	COC	Jul. 22, 1990	Brussels, Belgium	Apr. 22, 1990
	BOC	Nov. 15, 1990	Christchurch, NZ	Aug. 13, 1990
	BOC	Oct. 23, 1991	Stamford, USA	Jul. 24, 1991
Level I Written	BOC	Jul. 13/14, 1990	To be announced	Apr. 13, 1990
	BOC	Nov. 9/10, 1990	To be announced	Aug. 10, 1990
Training Endorse. Workshops	—	Jul. 27-29, 1990	Brussels, Belgium	Apr. 27, 1990
	—	Oct. 27-29, 1991	Stamford, USA	Aug. 1991

BOC Exams: All fees due by application deadline. All exam fees are nonrefundable, but will be credited to your account (except oral application fees paid each time applying for oral exam) if at least 60 days written notice is given for cancellation. Otherwise fee is forfeited. Fees: written exam—$90 US/Canada ($20 administrative fee deducted for cancellations received prior to 60 days deadline); all other countries pay $15 written exam recording fee to BOC and $35 to reader/scorer. Orals applications: $75, nontransferable. Oral exam—$50. Contract filing fee: $40. All fees must be paid in US funds. Level I candidates must allow six months between taking the written exam and applying for the oral exam. Requests to hold BOC exams must be submitted early enough to allow for review by the BOC and, if approved, to allow for notice to be posted in *The Script* at least six months prior to the exam date.

COC Exams: All exams in Europe will be administered through the EATA COC. All candidates wishing to be examined in Europe must apply directly to their COC Language Group Coordinator. (see page 4 of this issue for a list of Coordinators or contact EATA). Level I Exam Fee: 300SF for Europeans (written and oral) or 200SF for non-Europeans (oral only). Level II Exam Fee: 300SF for all candidates. The exam fee of 300 SF must be paid in Swiss Francs to EATA Account C 2.632960.1 with Societe de Banque Suisse, 3 Place des Eaux-Vires, CH 1211 Geneve 6, Switzerland. Please make sure your name appears on the bank transfer. Do *not* send any other currency. Do *not* send your fee to the ITAA office in San Francisco. The deadline for withdrawal from COC exams is two months prior to the exam. No refunds or credits are possible after this date.

Training Endorsement Workshop fee: $395 payable in US dollars to T&C Council, c/o the T & C Council office, 1772 Vallejo St., San Francisco, CA 94123, USA.

FEBRUARY 1990 NEW MEMBERS

New Member	*Sponsor*
Allman, Kathryn	Denton Roberts
Becker, Barbara B.	—
Buechler, D. E.	—
DeCamp, Carol	—
Finch, Robert	—
Fukuura, Y.	Kozo Rokkaku
Hadkins, Evan	—
Lomond, L. M.	S. B. Fish
Long, Leanne	—
Lotus	Jan Grant
Moriya, Kyoko	—
Naab, Anne H.	—
Pieczynski, V. C.	—
Tokar, Howard	—

MARCH 1990 NEW MEMBERS

New Member	*Sponsor*
Bender, Mary	Vann Joines
Catarinella, R.	Massimo Gaudieri
Deter, Elizabeth	Pam Dickson White
Fogal, Marcia	—
Elstgeest, D.	—
Johnson, S. M.	—
Lidsky, A. A.	Richard G. Abell
McCrea, Marie	Helen Cambell
Moody, Andrea	Robert Goulding
Pollard Louise	Robin Maslen
Scales, Michael	Linda Gregory
Schnelle, Horst E.	Rolf Balling
Sellards, Robert	—
Simon, Mary J.	—
Stolee, J. J.	David Jarvis
Tucci, Claude	Vilma Cortez

APRIL 1990 NEW MEMBERS

New Member	*Sponsor*
Bain, Rhonda	—
Benson, C. M.	Robert Goulding
Bergman, Joel S	Tom Nissley
Bloch, Jonathan	Marian Weisberg
Citrin, Yale	—
Delli Santi, F.	R. L. Guglielmotti
Falzett, Bill	—
Gaynor, J. W.	Marian Weisberg
Geok Kim, A. C.	Jessica Leong
Graham, Meg	—
Lemmon Thise, L.	—
Lukse, Michelle	—
Maceira, Manuel	—
McQueen, Kim G.	—
McDonald, W.	—
Nean Tai, Alvin	Jessica Leong
Phoon, Annie	Jessica Leong
Ridgeway, Renni	—
Smith, V. M.	Helen Campbell
Tuisku, Lil	Val Garfield
Windsor, Univ. of	—
Yliopisto, J.	—

MAY 1990 NEW MEMBERS

New Member	*Sponsor*
Baker, Julie R	--
Berkavicius, R.	Jeffrey White
Check, John	Vann Joines
Durrani, M.	--
First, Brenda	--
Garretson, Jackie	--
Greene, Sasha	--
Guy, Gaspard	--
Heasley, Victoria	--
Robinson, V. K.	--
Rosenthal, Lynn	--
Snow, Penny F.	Harry Corsover
Wu, Hsin A.	--

□

Language Coordinators to Contact for Registration Information on COC Exams in Europe

German-speaking: Ingrid Wandel, Schwedenschanze 7 C/D, D-7750 Konstanz, W. Germany

French-speaking: Chantal Merat, Avenue du Kouter 14, B-1160 Bruxelles, Belgium

Dutch-speaking: Nelly Micholt, Eikenboslaan 25, B-3200 Leuven, Belgium

Italian-speaking: Carla Melvyn, 4, Chemin de Vert-Pre, CH-1213 Petit-Lancy, Geneve, Switzerland

English-speaking: Mary Cox, Cambrai House, Calderbridge, Seascale, Cumbria CA20 1DH, England

Spanish- and Portuguese-speaking: Gaby Ferreira, Urb. da Portela, Lote 77-7 Esq, 2685 Sacavem, Portugal

THANKS TO EXAMINERS

The BOC extends its grateful thanks to the following members who gave of their time and expertise as examiners in Whitehaven, Pennsylvania, April 18, 1990.

Level I Examiners
Patricia Brown
Lisa Ladd-Kidder
Grace McGrath
Larry Pickett

Information Sources for Training and Certification:

The ITAA *Training and Certification Manual* is available for $20 from the Credentials Department, c/o the ITAA office. The cost includes shipping and handling. For a copy of the EATA *Training and Examination Handbook* send L12 (in UK funds only) to EATA Handbook Orders, Old School House, Kingston-on-Soar, Nottingham NG11 ODE, England. Checks must be drawn on a UK bank and made payable to EATA. Price includes surface mail postage and free updates.

Members Forum

Editorial Policy: We welcome letters to the editor (c/o the ITAA office), and in editing for taste, accuracy, and length, our intent is to retain the author's meaning.

WHAT BECAME OF SCHOLARSHIP LOAN FUND?

Dear Editor Krieger:

I remember helping establish the ITAA scholarship loan fund about 15-20 years ago. I noticed a request on my dues notice today. Could you or someone give me an update on what's happening with that fund? Who is using it and for what? Who are the teachers being paid? How much money is there in the fund now? Who administers it? I think others would also like to be updated as they decide if and how much to give.

Carla Haimowitz, Oakland, California, USA

Dear Carla:

In response to your letter, perhaps I can offer some current information.

The notice you received with your dues renewal was for a voluntary contribution to the Eric Berne Fund for the Future. By way of that notation on the bill, we are asking members to donate an extra $20 to help build up the Eric Berne Fund. This fund will establish into perpetuity funds for sponsoring research, the promotion of the use and teaching of TA, building worldwide unity, and supporting professional standards. We already have collected $80,000 toward this goal. The interest from the Fund is available for research grants to members and nonmembers. We have $3000 available for grants in 1990 (the deadline for applications was May 1).

The Scholarship Loan Fund is also alive and well. Funds are available to ITAA members under contract for TA certification. Money is available both as grants and loans. The Scholarship Loan Fund contains $143,000, of which $56,000 has been loaned to the ITAA for various purposes, to be repaid with interest. The Fund has not been highly publicized lately because guidelines for distribution of scholarship monies are under revision. Chellie Joines is current Chair of the Fund Distribution Committee which is responsible for distribution of funds from both the Eric Berne Fund and the Scholarship Loan Fund.

Thank you for your inquiry and your interest in the Scholarship Loan Fund.

Susan Sevilla, ITAA Executive Director

REQUEST FOR HELP WITH RESEARCH

Dear Transactional Analysts:

I am about to begin a research project examining some forms of contaminated thinking. I need hundreds of adult respondents who read and write English and are not themselves volunteering to participate in this one-and-a-half hour procedure. I need teachers/supervisors who would administer (hand out, collect, and mail back to me) the test protocols as part of their students'/supervisees' learning experience. The tests themselves are quite intriguing. They include moral dilemmas, opinion surveys, sentence completions, and the writing of two short paragraphs.

I am happy to brainstorm by phone or letter with you about how to incorporate the test material into your learning agenda. This would work for courses in psychology, sociology, political science, ecology, or research. If you are interested, please call me collect at (415) 655-7828 or write me at 5108 Manila Ave, Oakland, CA 94618. I believe that we will all benefit from the results of this study. Thank you.

Carla Haimowitz, Oakland, California, USA □

The Script

Editor: William Krieger, EdD
Consulting Editor: Robin Fryer, MSW

The Script (ISSN 0164-7393), the newsletter of the International Transactional Analysis Association (1772 Vallejo St., San Francisco, California, USA 94123; phone 415-885-5992) is published monthly except January, May, and September by the International Transactional Analysis Association. The subscription rate is $10/year as part of dues for all classes of membership; *The Script* is not available by separate subscription. For information on dues rates for various membership classifications, contact the ITAA office at the above address. Second-class postage paid at San Francisco, California and additional mailing office. POSTMASTER: send address changes to *The Script*, 1772 Vallejo St., San Francisco, CA 94123.

An Invitation To Join

The International Transactional Analysis Association
1772 Vallejo St.,
San Francisco, CA, USA 94123
415-885-5992

Benefits for associate members include: quarterly *Transactional Analysis Journal*, *The Script* newsletter 9x/yr; membership directory, reduced conference registration, car rental discounts, and (for USA members only) group life and health insurance plans.

Dues: $50/yr (Send check or money order in USA currency payable on a US bank)

Name and Degree _____

Address _____

City/State/ _____

Country/Postal Code _____

Phone Number _____ Amount Enclosed _____

1991 CATA Spring Conference

Ramada Hotel
Mississauga/Toronto, Canada

Theme: "When Walls Crumble . . . Rebirth"



The Canadian Association of Transactional Analysis 1991 Spring Conference in Mississauga/Toronto has been endorsed by the ITAA as the site of the ITAA business meetings. We anticipate that 200 international delegates will be welcomed.

Thursday, April 25	ITAA Business and Committee Meetings
	TA 101
Friday, April 26	BOC Exams
	TA 101
	Pre-Conference Institute with D. Dupuis
	Opening Event
Saturday, April 27	Workshops (all day)
	Social Activities (Evening)
Sunday, April 28	Workshops (morning)
	Closing Brunch
	ITAA Board of Trustees meets

For more information, contact Dale Perrin, 4518 Bismark Crescent, Mississauga, Ontario, Canada L5R 1J5; phone: 416-890-5999.

ITAA Balance Sheet—1988 and 1989

OPERATING FUND

ASSETS	1989	1988
Current Assets:		
Cash	$ 79,374	$103,961
Accounts receivable, less allowance for collection losses (1989-$244; 1988-$549)	9,715	4,283
Inventories	8,848	7,311
Prepaid Expenses	57,623	25,917
Due from Eric Berne Fund for the Future	6,940	8,320
Total current assets	162,500	149,792
Equipment, less allowance for depreciation (1989-$50,977; 1988-$52,394)	31,608	39,478
	$194,108	$189,270

SCHOLARSHIP LOAN FUND

Cash	$ 27,332	$ 22,244
Certificate of Deposit	60,000	60,000
Due from Operating Fund	56,725	56,725
Scholarship loans	14,324	16,684
	$158,381	$155,653

ERIC BERNE FUND FOR THE FUTURE

Cash	$ 18,852	$ 9,657
Investments	57,263	55,000
Due from Operating Fund	———	1,608
	$ 76,115	$ 66,265

BUILDING FUND

Due from Operating Fund		$ 347
Property and improvements, less allowance for depreciation (1989-$137,030; 1988-$125,917)	$278,005	$289,118
	$278,005	$289,465

OPERATING FUND

LIABILITIES AND FUND BALANCES	1989	1988
Current Liabilities:		
Accounts Payable	$ 13,638	$ 14,065
Accrued liabilities	2,766	3,240
Due to Scholarship Fund	56,725	56,725
Due to Eric Berne Fund for the Future		1,608
Due to Building Fund	———	347
Total current liabilities	$ 73,129	$ 75,985
Deferred income	37,308	37,190
Fund balance	83,671	76,095
	$194,108	$189,270

SCHOLARSHIP LOAN FUND

Fund balance	$158,381	$155,653
	$158,381	$155,653

ERIC BERNE FUND FOR THE FUTURE

Due to Operating Fund, for advance of expense	$ 6,940	$ 8,320
Fund Balance	69,175	57,945
	$ 76,115	$ 66,265

BUILDING FUND

Note payable, first deed of trust (Note 2)	$161,034	$161,756
Fund Balance	116,971	127,709
	$278,005	$289,465

We have examined the accompanying balance sheet of the International Transactional Analysis Association, Inc., at December 31, 1989 and 1988, and the related statements of revenue and expense, changes in fund balances, and changes in cash flows for the years then ended. These financial statements are the responsibility of the Association's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements mentioned above present fairly, in all material respects, the financial position of the International Transactional Analysis Association, Inc., at December 31, 1989 and 1988, and the results of its operations, changes in its fund balances, and changes in cash flows for the years then ended, in conformity with generally accepted accounting principles.

Wilbur M. Parker, CPA
Irene T. Jewell, CPA

STATEMENT OF REVENUE AND EXPENSE AND CHANGES IN FUND BALANCES

Revenue	Operating	Scholarship Loan Fund	Eric Berne Fund for the Future	Building Fund	1989*	1988*
Membership	$206,273	$	$	$	$206,273	$269,130
Conferences	106,600				106,600	47,819
Affiliations	74,857				74,857	
Rent	45,803			721	46,524	48,010
Contributions	1,000		8,128		13,513	16,431
Interest	3,680		5,602		14,950	14,297
Sundry	23,729		———	———	23,729	29,709
	461,942		13,730	721	486,446	425,396
Expenses						
Salaries and outside personnel	155,157				155,157	145,233
Payroll costs and benefits	24,898				24,898	23,849
Occupancy (insurance, interest, utilities, and depreciation on building)	59,956			11,113	71,069	59,907
Printing (copying and reproduction)	66,435				66,435	63,191
Office (postage, supplies, equipment rental)	50,825				50,825	53,149
Meetings (hotels, honoraria, Board and committees, advertising & promotion)	67,489				67,489	
General (data processing, mailings, and other)	29,953	7,325	2,500	———	39,778	98,580
	454,713	7,325	2,500	11,113	475,651	443,909
Excess (deficit) of revenue over expense	7,229	2,728	11,230	(10,392)	10,795	(18,513)
Other changes in fund balance:						
Prior period adjustment	347			(346)		
Fund balance, December 31, 1988	76,095	155,653	57,945	127,709		
Fund balance, December 31, 1989	$ 83,671	$158,381	$ 69,175	116,971		

Notes to Financial Statements - December 31, 1989 and 1988

1. **Accounting Policies:** The Association maintains its accounts on the accrual basis except that membership dues and subscriptions are recognized as income when collected. Inventories of publications and books are valued at cost on a first-in, first-out basis. Equipment, consisting of furniture and office equipment, is carried at cost less accumulated depreciation computed using the straight-line method. Furniture and office equipment are depreciated over an estimated useful life of ten years. Deferred income represents receipts for conferences and other income to be recognized in future periods.

2. **Property and Improvements:** During 1974, the Association purchased property in San Francisco for use as the Association headquarters. The purchase was funded by a cash payment of $92,412 and by assumption of a 5 1/2% note secured by a first deed of trust of $168,694. The note is payable in monthly installments of $800.00 including interest and principal, with any unpaid principal due in 1991. The Association has spent $153,929 remodeling and renovating the property. Depreciation of the building and improvements have been charged to operations in the amount of $11,113 for 1989 and $11,113 for 1988.

3. **Special Funds:** The Scholarship Loan Fund was established by the Board of Trustees in 1975. Loans and/or grants can be made to United States and international members. In 1983 the Development Fund Committee was approved and began work on the Eric Berne Fund for the Future, to establish into perpetuity funds for the sponsorship of research, the promotion of the use and teaching of Transactional Analysis, building world wide unity, and supporting professional standards.

SURVEY RESULTS

continued from page 1

and other business people, including those in various aspects of business and law. We even have a few architects as members!

In education, we have university professors, teachers at all levels, and school psychologists.

Although analyzing the data in terms of clinical, organizational, or educational specialty was difficult because of multiple listings, it appears that 65% of our members are clinical pracitioners, 5% are in education, 9% are organizational, and 22% practice in two or more specialties.

This emerging composite is still incomplete, however, largely because it is based primarily on data from the USA and Canada (81%); EATA members have not yet had the opportunity to respond because their billing is done by EATA as part of their affiliation agreement. We urge EATA members and anyone else who has not yet filled out the survey to take a couple minutes to do so using the form reprinted in this issue of *The Script* (below).

If the ITAA is to maintain its vitality and energy, the implications are clear: We must begin to present TA to practitioners at the beginning stages of their careers.

Even though these results are tentative and skewed toward North America, the implications are intriguing and suggest important areas for potential expansion for TA and the ITAA. We look forward to hearing from more members, especially those outside the USA and Canada, so that the picture becomes clearer of who we are now. This data will be compiled and used by the Board for program and policy decisions that will affect, in turn, who we will become in the future. □

ITAA Membership Record Update Form

Name: _____

ITAA Membership Number: _____

Birth Date: _____

Telephone: Business (___) _____
Home (___) _____

Highest Degree

_____ BA/BS _____ MD
_____ MA _____ MSW
_____ MD _____ Other (specify):
_____ EdD

State License to Practice?
_____ Yes _____ No _____ Not required
Which license: _____

Professional Field:
_____ Clinical
_____ Organizational
_____ Educational

Do you practice
_____ Privately _____ Public agency
_____ Group practice _____ Indep. Consultant
_____ In a corporation
_____ Other

Profession:
_____ Psychiatrist _____ Educator
_____ Psychologist _____ School Psychologist
_____ Counselor _____ University Professor
_____ Therapist _____ School Teacher
_____ Marriage & Family
_____ Social Worker _____ Management Consultant
_____ Nurse _____ Trainer
_____ Pastoral Counselor _____ Sales/Marketing
_____ Business
_____ Other (specify) _____ Law

_____

Are you a member of any local, regional, or national TA groups other than the ITAA (example: EATA, USATAA)? Please specify:

_____

* * * * * * *

Thank you for your help in updating our ITAA membership records. Please return this form to ITAA, 1772 Vallejo St., San Francisco, CA 94123



Robert L. Goulding, MD
"Scripts"
(Taped Live)

At the 25th Annviersary Summer Conference of the International Transactional Analysis Association, held in Chicago in July 1987, Robert L. Goulding participated as one of ten faculty to teach the Introductory Course in Transactional Analysis, TA 101. The portion of the course Bob taught was "Scripts".

The entire TA 101 Course was professionally edited and is available for purchase as a 2-volume video set (220 minutes). In it, the ten original founding members of the International Transactional Analysis Association present an overview of TA theory, of interest to therapists, managers, and consultants.

This video represents the unedited footage of Bob's "Scripts" presentation, recorded in Chicago in 1987. In it, Bob Goulding discusses life scripts for 55 minutes. It is some of Bob's finest work, taped live as it was presented.

In addition to watching this tape for your own skill development, this tape has important historical value. It is a unique opportunity to witness a Master at work, teaching as only Bob Goulding can. All or parts of this video can be used to supplement your own advanced training, supervision, or teaching. For trainers and supervisors, you can bring Bob's wisdom on scripts right into your own office.

Our Guarantee

If, after viewing this videotape, you are not completely satisfied that this is a valuable historical and teaching tape, simply return the tape to us within 21 days of receipt, and your investment will be totally refunded, without question.

Two convenient ways to order your videotape

1. Enclose a check or money order for $45 (ITAA Member), or $55 (Non-ITAA Member) U.S. Currency, made out to ITAA (includes tax and airmail postage)
2. Charge to VISA or MasterCard

Complete the form below now and return it with payment.

ORDER FORM

Yes, I would like to try at no risk the Goulding Scripts Video. Enclosed is my payment of $45 (ITAA Member) or $55 (Non-Member).

Please charge my _____ VISA _____ MasterCard

Signature _____

Card Number: _____ Exp. Date: _____

Name: _____

Address: _____

City / State / Zip: _____

Available in VHS only. Please include $5.00 surcharge for BETA or PAL.

_____ Please send me information on the ITAA and training in transactional analysis.

ITAA Professional Videotape Library
1772 Vallejo Street
San Francisco, California 94123, USA

Setting Up A TEW

Anyone wishing to set up a Training Endorsement Workshop (TEW) in a location where a TEW coordinator is not available may do so by 1) letting Jackie Ward-Flaggs at the ITAA office know six months in advance, 2) having been a staff member of a TEW, 3) getting a letter of recommendation from the coordinator of the TEW on which you served.

Keeping In Touch

REGION I—PACIFIC, ASIA, AFRICA

Western Pacific—Lots of news! Four candidates successfully passed their WPATA exams in Perth in May: Angelina Roh of Singapore, and Gail Kostera, Helen Gee, and Louise Cameron of Perth. The three Perth candidates were in the organizational, occupational therapy, and education fields. To examine them, Amnaj Boonsirivibul traveled from Thailand and Jan Grant came from Sidney—truly generous gestures of support.

Jeff and Maggie White are now faculty members of Singapore Airlines Training Division and commute regularly to Singapore. Maggie says that she thought the ITAA supervision process was rigorous, until she encountered SIA's evaluation system—a powerful (and effective) combination of Adult and positive Controlling Parent. Maggie has recently been awarded her Ph.D. for "Prediction and Prevention of Reading Failure in First-Grade Children" (a neurological model for diagnosis and intervention).

The Gestalt and TA Seminar of Western Australia continues to donate the *TAJ* to Murdoch University and the University of Western Australia. Both institutions now have a fine collection of almost 20 years of the *Journal*, and the librarians report that they are well used by students.

The first TA 101 held in Indonesia was given in January 1990 by Norman James, PhD, TSTA. It was held in the West Irian Jaya, Indonesia, in the village of Agats.

REGION IV—CENTRAL AND SOUTH AMERICA

Recent economic upheaval in Brazil has prompted ITAA President Julie Hay to contact members there to express her concern about their situation and to remind them that she has discretionary powers regarding dues payments in cases of financial hardship. (Please see notice on this page for more details of this program.)

REGION V—UNITED STATES

Marjory and Edward Zerin presented a workshop entitled "Current Trends in Transactional Analysis" on Sunday, May 27 for the California Soviet Psychotherapy Exchange 1990 at the California Family Study Center in Los Angeles. The occasion was the visit of 16 Soviet psychotherapists to Southern California. Eight workshops were presented by American psychotherapists and two workshops were given by visitors from the USSR.

ALL REGIONS

Do You Know Where These Former Members Are Now?

We are looking for addresses and/or phone numbers for the following people so that we may contact them regarding permission to publish their articles from the *TAJ* in the upcoming *Volume of Selected Articles, 1971-1980*. If you have information about how we can reach them, please contact Publications Assistant Ann Moen at the ITAA office.

Sharon Dashiel
Cherry Hartman
Michael Holtby
Nan Narboe
Edgar C. Stuntz
Nola Symor □

TA 101 CALENDAR

August 24-25, 1990—Wheeling, Illinois, USA. Cost: $85. Leader: Lucie King, TSTA. Contact: King and Associates, 69 Redwood Trail, Wheeling, IL 60090; phone (312)459-0632.

August 25-26, 1990—Biarritz, France (in French). Cost: 700 French francs. Leader: Christine de Saint-Pierre, PTSTA. Contact: C. de Saint-Pierre, 2 Square de Luynes, 78150 Le Chesnay, France; phone: (1)39556127.

September 15-16, 1990—London, England. Cost: L60. Leader: Accredited leader from metanoia Institute. Contact: Dr. Petruska Clarkson, TSTA, metanoia Psychotherapy Training Institute, 13 North Common Rd., London W5 2QB, England.



Participants in first Indonesian TA 101 (L to R): Tom Putman, Sr. Dee Yanshak, Adline Kroll, Vince Cole, Bishop Alphonse Sowada, Sr. U. Chandra, Frank Trewkewschuh, Brother Jim, Sr. Annunciata Filon, Fr. Jerry Thaar, Virgil Petermeier, Clarence Nevner, Ed Greiwe.

Special Exceptions Possible in Hardship Cases

ITAA members who are not able to pay ITAA membership dues because of economically disadvantaged conditions in their countries may request a special reduction of fees from the ITAA President, with a detailed explanation of their individual hardship circumstances.

Les membres de l'ITAA qui ne peuvent pas payer leur cotisation annuelle à cause de la mauvaise situation économique dans leur pays sont invités à presenter une demande à la Presidente de l'ITAA pour obtenir une reduction spéciale, avec une explication detaillée de raisons de leurs difficultés financières.

Los miembros de ITAA que no puedan pagar sus cuotas anuales de membresia, por desventajas económicas en sus paises, pueden solicitar al Presidente de ITAA una reducción especial de cuotas, anexando una explicación detallada de sus dificultades económicas.

ITAA Mitglieder, die ihre Mitgliedsbeitraege wegen wegen zu geringen Einkommens nicht bezahlen koennen, haben die Moeglichkeit, Beitragsermaessigung zu beantragen. Der Antrag mit detaillierter Darstellung der persoenlichen Situation wird an den Praesidenten der ITAA gestellt.

Os Membros da ITAA que não tenham condições de pagar as quotas, dadas as precárias condições económicas nos seus países, poderão pedir ao Presidente da ITAA uma redução de quotas, juntando para tal uma explicação pormenorizada das razões pessoais dessas dificuldades.

I membri della ITAA che a causa di difficili situazioni economiche nel loro paese non sono in condizioni di pagare le quote associative ITAA, possono chiedere al Presidente della ITAA una riduzione speciale delle loro quote, fornendo una spigazione dettagliata della loro difficile situazione personale.

ITAAのメンバーで、自国の経済状態が芳しくなため ITAA の年会費が納められない方は、自分の経済的事情をくわしく説明した文書を添えて、その旨ITAA会長に申し出ることにより、会費の減免が認められます。 □

SCRIPT AD RATES

Send only camera-ready copy. Deadlines: first of month prior to month of publication (July 1 for August *Script*; no issues printed in January, May, or September.)

Classified Ads: $5/line (80 characters/spaces)

Sixteenth Page - $50.
2" x 3"
Eighth Page - $90.
Vertical: 2" x 6"
Horizontal: 4-1/2" x 3"
Quarter Page - $170.
4-1/4" x 6"
Three-Eighths Page - $250.
Horizontal: 7" x 6"
Vertical: 4-1/4" x 9-1/4"
Half Page - $330.
Horizontal: 9-1/4" x 6"
Vertical: 4-1/4" x 12-1/2"
Nine-Sixteenths Page - $370.
6-3/4" x 9-1/4"
Three-Quarters Page - $490.
Horizontal: 9-1/4" x 9-1/4"
Vertical: 7" x 12-1/2"
Full Page - $625.
9-1/4" x 12-1/2"



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This training is for YOU if you-
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Elaine Childs Gowell
Pamela Levin
Gail Nordeman

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(415) 550-2407
Contact: Wendy Pomeroy

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Contact: Erica Seynaeve (32/16) 233722