INTERNATIONAL TRANSACTIONAL ANALYSIS ASSOCIATION VOLUME XXI NUMBER 9 DECEMBER 1990

The Script®

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Robin Maslen Chosen ITAA President-Elect

The results of the fall election are in, and we are pleased to announce that Robin Maslen of Australia has been chosen President-Elect of the ITAA. In addition, Charlotte Daellenbach of New Zealand won the right to represent regions other than the USA and Europe on the Board while Vann Joines was elected to fill the Board seat open from Region V (USA).

Maslen, currently ITAA Secretary, has been a member of the ITAA for 18 years, serving the organization during this time in numerous capacities. A social worker in the private practice of therapy and consulting in Hove, Australia, he is currently on several management boards for community groups, is Chief Commissioner of the Scout Association, and has been a private hospital owner and manager of youth and adult correctional institutions—all valuable experience that he will no doubt draw on during his term as President.

When asked what he will do now that he is ITAA's new President-Elect, Maslen said, "I will be spending the year continuing to understand the new ITAA structure and its impact for our future, recruiting new volunteer leaders, and becoming even more familiar with the bylaws and guidelines of the Association. Also, during this coming year I want to continue my active support of current ITAA President Julie Hay in her final year of the Presidency.

"In my role as Secretary, which I hand over to Karen Olio in January, I have had a great opportunity to be involved in the workings of this incredible organization all around the world. We have a great network, with a set of common ideals and a language that helps communication. When I sit on examination boards with other examiners from many countries I never cease to be amazed at this unity of purpose. I am looking forward to working even more closely with this international community when I take office in January 1992."

In addition to the election of the President-Elect and two Board members, the voters responded affirmatively to three resolutions: They approved institution of the TAlent plan (see article this page), notification of election slates via *The Script* and announcements to affiliates in order to save postage costs, and a preferential voting system for future President-Elect elections, also a cost-cutting measure. □



New President-Elect Robin Maslen

TA Form of Currency Approved

One of the most important outcomes of the recent fall election was the historical decision by ITAA voters to approve the Board's proposal to introduce a new TA form of currency—the TAlent. This plan translates dues payments from different parts of the world into reduced or increased rates, according to the ability to pay in that part of the world. Dues reductions of 25% or 50% will be made for members from less prosperous countries. Dues increases of around 5-7% will be applied in countries where incomes are relatively high.

For example, to a member in India, the lowest membership dues (Associate Member, $50 annually) represent half a month's salary. The TAlent plan will reduce dues for all members in India to a 25% level, or $12.50 annually. Similiarly, members in Latin American countries will pay 50% dues levels.

You might ask how ITAA can afford to send four *Journals* and nine *Scripts* across the seas to India for $12.50 annually. That is where the members in more prosperous countries come in. We cannot do it without their support. By approving the "decision of principle," voters approved that members in more prosperous countries will be assessed extra dues in order to offset the anticipated losses from the TAlent plan.

In 1991 this plan will go into effect on a trial basis, without increasing the dues of the members in prosperous nations. We expect that the total cost of this trial year will be up to $8,000. For this first year only, the ITAA Board is asking all members who can to make a voluntary donation to offset the fee reductions of members in less prosperous countries so that the true cost will hopefully be much less.

This plan translates dues payments from different parts of the world into reduced or increased rates, according to the ability to pay in that part of the world.

If you can afford to pay more, we invite you to do so as a practical expression of the TA principles of mutual respect and caring. A donation blank will be provided on your next billing invoice form. But you don't need to wait until your billing date. Please, if you can, donate now to help members in less favorable financial circumstances. A small reply form is provided at the end of this article.

Postscript: The wording of the "decision of principle" was as follows: "To

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Stephen B. Karpman, M.D.

Using Life to Create New Ideas: Stephen Karpman, MD

by Bill Krieger

A father from Russia, a mother from Spain, and the bustling city of Washington, DC, provided the backdrop for the birth of Steve Karpman. Steve's father was a psychiatrist who started the Washington Psychoanalytic Institute, and his mother was a psychiatric social worker. Steve grew up in Washington, DC, and by the time he entered high school he had already developed the two interests that were to stay with him throughout his life: sports and painting. He was twice named the Most Valuable Player on his Boys Club basketball team and won the free throw contest hitting 60 of 60 baskets.

At Woodrow Wilson High School Steve was on the tennis team and won the Inter-High School Archery Championship. He also won numerous art awards and had one of his paintings published on a calendar produced by the Washington Star newspaper. Steve had made a script decision to be an inventor when he was about eight years old, and in high school was thinking of going into art as a career. His mother said, "Don't ever let your father hear you say that," so after high school Steve entered Duke University to major in pre-med.

At Duke Steve was a member of Delta Tau Delta social fraternity and active in student government, running for Student Body Vice-President. He stayed active in art by doing stage sets for plays and drawing cartoons for the school humor magazine. One of his cartoons was published in an anthology of college humor. Steve says, "I was especially proud that I made the next to last cut trying out for the Duke University freshman basketball team because Duke was a power house in those days."

After his junior year, Steve was admitted into the Duke University Medical School. After receiving his MD, he took a general internship and then a psychiatric residency at Georgetown University Hospital in Washington, DC. It was during this time that he heard about the new therapies coming out of California and decided he wanted to move there and become involved. After his residency he entered the Navy and was stationed at Oak Knoll Naval Hospital in Oakland, California. Joe Concannon was working there as a social worker and brought Eric Berne in to give a talk. Steve also taught group and family therapy at Langley-Porter Hospital where Jack Dusay was a senior resident. Steve says, "I was surrounded by TA people."

In 1963, upon discharge from the Navy, Steve took a job as Chief of Psychiatric Admissions at Highland General Hospital in Oakland and as Court Medical Examiner. In 1964 Jack Dusay invited him to Berne's seminar, and he began attending every Tuesday night.

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EDITOR'S COLUMN



by William Krieger

Goodbye and Thank You!

OK, my boxes are packed, and I'm ready to leave. There's five years of memories in these boxes and in exchange I've left part of myself. I served six months as Assistant Editor and four-and-a-half years as Editor, but somehow the boxes of my memories and experiences seem so much more than what I'm leaving behind. Thank you for allowing me to have these things.

In my very first editorial I said, "I want *The Script* to be an instrument in restoring the feeling of community to TA. I want it full of enthusiasm and excitement. I want it to be informative and educative. Most of all I want it to be motivating and looked forward to." We've certainly moved in that direction, and there's part of me that wants to stay to complete the task, but I know the task is never completed and the next Editor will also leave with a feeling that there was much left undone. So I make no apologies for that and ask you to remember the many good things we did together.

How do I express my appreciation to you, ITAA, for giving me such an important place in your life? It was a clear example of what I advocated in a recent editorial, that "perhaps our real purpose as an organization is to be an experiential training laboratory for bringing out the best in people." How do I say thank you to Lucy Freedman, who took this obscure ITAA member and said "shine," or to the other two presidents under whom I served, Vince Gilpin and Julie Hay, who indeed treated me as if I was someone special.

In that same editorial I said, "Wouldn't it be great if ITAA were a place where those dynamic and excellent things about us were recognized, and we treated each other with the awe and respect due someone who is those special things?" Who could have modeled that better than Susan Sevilla, who always invited me to feel important when I called the office or came to town. How do I thank Abe Wagner, who invited me to become part of the TA community, mentored me through the process, and although we rarely see each other still leaves me with the feeling that I am part of his life.

Gosh, how I'm going on. It's hard to just walk out the door. I want to linger and talk some more. I want to tell you about Robin Fryer. Of all the things in my boxes, it is my friendship with Robin that I cherish the most. She has been a teacher, a nurturer, a fan, and a supporter. In five years we probably haven't spent five hours face-to-face, but to whatever extent that I have grown and blossomed, both as *Script* Editor and as a person, much of the credit is due to Robin. If friendship is having someone special around you, then knowing Robin was there was

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PRESIDENT'S COLUMN



by Julie Hay

My First Year

By the time you read this, we will have reached the end of my first year as ITAA President. As I prepared my column, I looked back over twelve exciting, busy, and challenging months and remembered some of the highlights that I'd like to share with you.

First, I recall the traveling to conferences. The year began with a trip to Mexico, especially significant because I went also to the conference in Oaxtepec several years ago. I had no inkling then of how I would be returning. Later in the year I went to Brussels for a joint conference which I had helped to initiate while I was President of the European TA Association (EATA) and then attended as ITAA President. I count myself favored that we had our conference in Europe during the term of office of the first European ITAA President. Looking ahead, I note that our next President, Robin Maslen, will also have a conference close to home during his term. I can recommend it for feelings of special warmth and pleasure. (I know New Zealand is a long way from Robin in Australia, but it's the right area of the world.)

My next recollection is of the business meetings, and particularly the results at the Board of Trustees meetings. In Mexico the Board worked together so well that we finished early and got a couple of hours extra sight-seeing. In Brussels the Board handled an enormous workload yet still finished on time. This was made possible by good organization within the committees and project teams, by thorough preparation of relevant briefing papers, and by self-discipline and cooperation of all involved. It took my whole column in the September-October *Script* to describe in the barest of details the wide range of business that was conducted in Brussels.

Connected to the memories of competence, organization, and excitement are some highlights—those things which contribute to my feeling of pride at leading such an organization. Foremost of these is the TAlent plan. This idea was under consideration long before I became President, so the credit belongs firmly elsewhere—mainly with Mervyn and Jenni Hine. However, I shall enjoy going into ITAA history as the President at the time the plan came into effect.

Jenni Hine has also been the prime mover in another key ITAA initiative. The new ITAA Catalog of Services and Benefits has been designed and produced during the year and should be going out to members soon. This publication brings together information about the ITAA and our affiliated associations in a format not previously available. Alongside it, we now have various leaflets and other materials to help our members and the public to better understand transactional analysis.

Administratively it has been a year of progress and consolidation. We have been learning how to work effectively with the new ITAA structure. We have instituted long-term financial planning procedures to ensure the continued growth of the ITAA and initiated actions to eliminate the ongoing deficit budget. We have instituted Managers' Meetings, at which all of us with formal responsibilities in the ITAA structure get together to share information, work collaboratively on problems, and celebrate successes.

Associated with the business aspects of my Presidency are many moments of personal pleasure and joy. I have greatly extended my circle of friends and now have a truly international network. I have spent quality time with colleagues and especially with Executive Director Susan Sevilla. And I have ridden a horse USA-style and got to break all the rules my British riding instructor keeps insisting I follow—and against which my body rebels constantly.

So what of next year? There are several exciting initiatives underway. The *Volume of Selected Articles from the TAJ* is in production; this promises to be a valuable source of those important articles to which so many of our members need access. The Eric Berne Memorial Scientific Award has now been converted into the Eric Berne Memorial Award for Transactional Analysis. This gives it a wider focus so that TA practice as well as TA theory will be considered.

We have two Ad Hoc Committees addressing specific issues. One is considering ITAA policy around direct membership and membership via affiliated associations. A key question for this committee is whether we should continue to offer a direct membership option in areas where an affiliate is established. This promises to be a lively debate.

Equally important, but less contentious, is the task of the Ad Hoc Committee on Translations. Its job is to develop policies and practical options for increasing the availability of translations at ITAA conferences.

I look forward with enthusiasm to my second year in office. I hope that all of you will also enjoy 1991 and find many opportunities for growth, friendship, and fun.

These are just a few of the highlights for 1991. I look forward with enthusiasm to my second year in office. I hope that all of you will also enjoy 1991 and find many opportunities for growth, friendship, and fun. □

EXECUTIVE DIRECTOR'S COLUMN



by Susan Sevilla

Thanks, Bill—You Will Be Missed!

He made this the members newsletter. He envisioned it as an instrument for restoring the feeling of community to TA. He recruited members from all over the world to be columnists and to write about special subject areas. He imparted his own sense of enthusiasm and excitment to *The Script* and made it upbeat, something to look forward to. He added elements of his own style: He asked questions each month, trying to make us think, to motivate us, to be informative and educative. Under his leadership *The Script* took on a new look graphically. Although he served under presidents, he refused to become caught up in ITAA organizational politics, working instead on spirit and teamwork and rallying all parties to contribute to the Association's newsletter.

I'm talking, of course, about outgoing *Script* Editor, William Krieger. Bill has served ITAA as Editor from May 1986 until this, his final issue. Although *Script* editors normally serve a two-year term, Bill stayed on the job over four-and-a-half years, a sign of his commitment to the Association and to this newsletter.

Bill received is Master's of Arts from the University of New Mexico in 1962, then returned to earn his Doctorate in Counseling from that same institution in 1970. He took his Level I certifying exams in March 1978, training under Abe Wagner in Denver. He was the founder and sponsor of the Albuquerque TA Seminar (in New Mexico), which met for 12 years.

Abe Wagner, Bill's former sponsor, says, "I see Bill Krieger as a talented writer whose columns and biographical sketches in *The Script* have been extremely well done. His contributions to the ITAA have been extraordinary. I'm also amazed at his ability to lead for some 15 years an active TA community in Albuquerque. I feel honored to call him friend."

Bill is currently President-Elect of the American Mental Health Counselors Association (AMHCA), and takes over as President in July 1991. He is also Chairman of the National Academy of Certified Clinical Mental Health Counselors.

ITAA President Julie Hay writes, "I have a personal, special memory of Bill Krieger. He approached me during the summer conference of my year as President-Elect and offered to stay on as *Script* Editor if I wanted him to. If I wanted him to! There was no doubt in my mind that he has been responsible for a *Script* which we valued and looked forward to reading. He had also been holding down one of the more onerous volunteer jobs in ITAA: Producing a newsletter regularly generates a high workload that never seems to stop. I was especially grateful and relieved, therefore, to learn that Bill was willing to carry on into the start of my Presidency.

"Since then," Hay continues, "I have continued to feel privileged that this area of our work was in such good hands. I have appreciated also the fact that Bill has spent time handing over efficiently to our new incoming editor, Gerry Cartmel. The AMHCA is fortunate to have such a committed and

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CEU Program Fills a Real Need

by Susan Sevilla

We have received many questions about the Training Standards Committee's new Continuing Education Unit (CEU) program, implemented in January 1990. I have just gone through a rigorous continuing education process myself (see November *Script* note). My recent recertification as a Certified Association Executive of the American Society of Association Executives involved a program by which executives are required to recertify every three years to maintain and hone skills in association management. Having just participated in this rigorous CEU process, I want to express my support for the ITAA's CEU program.

From the beginning, the ITAA has had a tradition of certification in transactional analysis for practitioners in the fields of psychotherapy, counseling, organizational development and management, and education. Although certification has been awarded since the earliest days of Eric Berne, the exam process was formalized relatively recently with the formation of the Board of Certification in 1982. Since the inception of the certification program, about 1500 individuals have been awarded this distinction.

These men and women made a commitment to excellence in their TA practice or profession. The certification was a rigorous process lasting 3-7 years, or longer, for some. Attaining certification means for many a mark of distinction in their profession. It includes a wide range of benefits, such as heightened professional recognition, increased earning potential, expanded knowledge, extensive peer-level networking, and referral.

However, in the past, once the original certification was given, nothing was done to be certain that the Certified Transactional Analysts were maintaining their professional standards and skills, and continuing to keep up to date in the field. Thus, the Continuing Education Program of the T&C Council was established.

The CEU program is designed to fill a real need, that of better informing the public of the continued high quality of the skills and proficiency of our members.

In 1984-85, when the Training and Certification Council was being formed, ITAA President Ellyn Bader polled the Europen TA association, asking what the T&C Council could provide of value to Europeans. Since EATA was already providing contract filing and exam services, Europeans were not in need of these services from the T&C Council. Instead, they asked for training standards setting, international appeals, educational functions (workshops at conferences, the Training Endorsement Workshop), and continuing education for certified members. Thus, the CEU program was originally requested by CTA's interested in upgrading the professional image of the transactional analyst.

TA practitioners who participate in the program can accumulate continuing education units by participating in professional activities that sharpen their skills throughout their professional careers. Professional credits for continuing education can be accumulated in a wide variety of ways. CTAs and TSTAs who are actively involved in the profession should have no difficulty maintaining enough units to fulfill this requirement. The activities consist of participating in continuing supervision groups, making TA presentations at conferences or theoretical contributions to the *Transactional Analysis Journal*, among others.

The CEU program was and continues to be a voluntary compliance program. Certified Transactional Analysts are encouraged to accumulate professional credits and submit a completed Continuing Education form every two years after the original date of certification. The Continuing Education unit accumulation always runs from January 1 to December 31.

Certified Transactional Analysts who comply with the CEU requirement are specially recognized by the ITAA on information listings. The T&C Council is marking the files of those in compliance and will be indicating this compliance to other TA practitioners and to members of the general public who inquire. For instance, at this time the T&C Council sends out lists of Certified TA practitioners to 30-90 individuals per month, mainly members of the public in search of a TA therapist. The list of Certified Transactional Analysts, printed by geographical region, now contains notation of CEU compliance next to the name.

The Continuing Education Unit (CEU) Program, newly implemented in 1990 by the Training and Certification Council, brought a very positive first wave of compliance in the form of returned CEU forms. This program is designed to fill a real need, that of better informing the public of the continued high quality of the skills and proficiency of our members. Since its inception, the program has undergone substantial revision. At the last meeting of the Training Standards Committee, the requirement was tightened to include only professional learning activities, and an article explaining the new CEU requirements will be printed in an upcoming Script, Many CTAs and TSTAs missed out in the fulfillment of the first CEU Program Requirement. Voluntary compliance forms will be mailed out in late 1991 to Certified Transactional Analysts worldwide. □

Why Are You Involved with Transactional Analysis: A Summary of IFAT's National Survey

Abstracted and Translated by Ann Moen

In the July 1990 issue of *The Script* we published the results of an ITAA membership survey which included 2100 responses, primarily to the question, "What do you do as a transactional analyst?" *The Script* was pleased to receive, in response, a copy of a survey conducted by the Research Commission of the National Association of IFAT (International Transactional Analysis of France). The survey, done between 1987 and 1988, was presided over by Claudie Ramond.

Four-hundred twenty-three French people participated in the survey. Of that number, 60% were members of IFAT. The group was composed of 2/3 women to 1/3 men; 45% came from the Paris area, 16% from Besancon, and 9% from the Rhone-Alpes. The average age was 38, and the average length of time involved with TA was 4 1/2 years.

The French TA population surveyed was employed as follows: 15% therapy, personal development (half men, half women); 24% health, social (four times as many women as men); 20% education (four times as many women as men); 14% service, administrative (half men, half women); 12% industry, commerce (half men, half women); 10% inactive, unemployed.

Of those surveyed, 10% were already certified in TA, and these made on the average more than 25% of their income practicing TA while 5% made their entire living from TA (20 people). However, 33% were seriously considering earning certification, and about 18% wanted to change jobs and become psychotherapists. Another 26% were not interested in becoming certified, and the remainder had no opinion.

The majority (51%) felt that TA was essentially a therapeutic technique. For almost as many (44%) it was also a theory of communication, especially in the case of educators and people in the health and social work fields. For 34%, TA was more a way of living, especially for those people involved in love relationships. It was a new ethic for only 10% of those people having to choose this conception among the nine that were proposed.

When asked "what distinguishes 'TA people' from the general public?", the most notable difference was the level of education, with over half of the survey group having the equivalent of two years of college, as compared to 8% of the general public. TA people were also more apt to participate in other associations (53% as opposed to 43%), these being of a more cultural or spiritual nature, rather than being some form of sport or athletics, or some type of union or syndicate. (This is in comparison to national statistics [CRECOC 1985].) Fifty-nine people, or 14%, had at some time had a position of responsibility in the IFAT organization.

Among respondents, TA is a theory and technique for increasing a sense of autonomy in a population which is highly educated, already qualified, and largely urban and female.

When asked if the practice of TA brings about a change of values in its public, those surveyed cited the following as being strong gains they attributed to TA (the ego states are in parentheses):

Autonomy and conscience (A): 33%, most often for women

Effectiveness and assertiveness (A): 22%, most often for men

Respect of others, tolerance (P): 23%, equally for both sexes

Well-being and optimism (C): 17%, equally for both sexes

How did these French people become interested in TA? Knowledge of TA was spread essentially among friends: 76% discussed TA more with their friends than with their families or co-workers. Moreover, 26% were exposed to TA by a friend, as opposed to 20% by one of their trainers. After the initial contact, the most frequent way of disseminating TA was through reading. Personal development groups and workshop or seminar attendance followed next. Those already certified were no longer seeking TA therapy for themselves.

TA people were far from being neophytes in the field of psychology, half of them having experienced at least one of the following: psychoanalysis (30%), group dynamics (26%), bioenergetics (20%), Gestalt (20%), and NLP (16%).

In conclusion, among these French survey respondents, TA is a theory and technique for increasing a sense of autonomy in a population which is highly educated, already qualified, and largely urban and female. TA represents for them a way to combine personal and professional long-term development in a quest for competence in the fields that rely on communication.

The Script

Editor: William Krieger, EdD
Consulting Editor: Robin Fryer, MSW

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Organizational News



July Board Minutes Summary

Much happened at the July Board meeting in Brussels, Belgium, and a good portion of it has already been announced via *The Script*. In the September/October issue President Hay wrote about the following:

- a *new affiliation contract with the Institute of Counseling and Transactional Analysis* (ICTA) in Cochin, India, bringing in 94 new Indian members
- the outcome of the *Leadership Planning Retreat* in Brussels—the culmination of a five-year planning process
- the *TAlent plan*, which applies a special unit of currency, the TAlent, to members in countries with less advantaged economies, in order to assist them in making membership as economically accessible as possible
- the *reversion of the Trans Pubs name to ITAA* ownership, by mutual agreement with former Trans Pubs Manager Norm Shea. The ITAA will be exploring new options for use of the name, and in the meantime will be compiling a list of independent bookstores carrying TA titles to distribute to members.
- the *renaming of the Eric Berne Memorial Award* (the word "scientific" was dropped), and the development of new guidelines by the hoc committee co-chaired by Rebecca Trautmann and Steve Karakashian. The membership will no longer vote on the Award, and a special committee will be formed to review nominations, rather than leaving this to the Editorial Board.
- approval of publication of the *Catalog of Services* (the newest major project of the ITAA Development Division), spearheaded by Jenni Hine
- the formation of a new committee on *Direct and Affiliate Membership* which will study issues related to direct individual membership in geographic regions where there is an organizational affiliate

Treasurer Mervyn Hine also contribued news on Board Meeting outcome to the September/October *Script*, including information about:

- a four-year *financial plan* reviewed by the Board
- approval of a modest *dues increase* to go into effect in 1991 for direct member dues (affiliate dues to remain the same for 1991)
- the ITAA Headquarters *building mortgage* will be refinanced out of ITAA restricted funds. By investing the Scholarship Loan Fund and the Eric Berne Fund capital in the building mortgage, the Funds will be guaranteed a good rate of interest, with no danger to the grant funding purpose of each, while the ITAA will save on bank refinancing fees and own its magnificient headquarters outright in 1991.

Now, for the news about which you have not previously read:



Charlotte Daellenbach, new Trustee representing Other Than USA and EuropeRegion

New *sites were approved for upcoming designated conferences* for ITAA business meetings. The Institute of Transactional Analysis (ITA) in the United Kingdom will host the spring 1992 conference, and the German TA Association (DGTA) will host the spring 1994 meeting.

New Script Editor Gerald Cartmel of Australia was approved to take over from Editor Bill Krieger effective January 1991.

Karen Olio (USA) was chosen by the Board to fill the unexpired portion of Robin Maslen's term as ITAA secretary once he takes office as President-Elect in January 1991.

John Dusay (USA) was appointed to fill the Board vacancy created by the resignation of Elaine Childs-Gowell.

Nicole Duhamel of Belgium attended the July Board Meeting, representing the ITAA *Affiliate Council*. Anne Waters of England will be the new Affiliate Council Chair at future meetings. The first Affiliate Council recommendation to the Board was that translation/interpretation be done at all ITAA conferences.

The ITAA *membership hit a high of 7013* on May 31, 1990. To update you on this figure, the ITAA now has 6858 total members (as of September 31, 1990), 2937 individual direct members, 3813 EATA members, and 108 CATA members.

A new draft of an *ITAA investment policy* on use of ITAA reserves is now in circulation among Finance Committee members.

The Research and Innovations Division reported on the successful implementation of its first event, the *Transference and Transactions all-day roundtable/seminar* in Brussels, chaired by Richard Erskine, with participants Barbara Clark, Gysa Jaoui, Robert Massey, Carlo Moiso, Bernd Schmid, and Diana Shmuckler. Watch for a *TAJ* special issue on this event.

The Training and Certification Council of Transactional Analysts *CCEU Program* was evaluated and underwent some revision. The "Contribution" segment (where credit is given for donation of organizational service, such as serving on an ITAA Committee or as a BOC examiner) was dropped, and instead, only activities that are educational in nature will be be given credit. (See page 3 for details.)



Vann Joines, elected to represent Region V (USA) on Board of Trustees

New fund and grant distribution guidelines were approved for the use of Scholarship and Loan Funds or Eric Berne Funds for the Future. New application forms and information are available from the ITAA office.

Two Eric Berne Fund grants were given: $820 to the New York State Ad Hoc Committee for improvement of the image of Certified Transactional Analysts in New York and $2180 to the Editorial Board to assist with the publication of the *TAJ Volume of Selected Articles*.

The *ITAA/ERTAA/USATAA Joint Conference*, to be held October 23-27, 1991, in Stamford Connecticut, will be administered entirely by ERTAA and USATAA, in a bold new move to decentralize administration of conferences. The ITAA will still receive a profit-split from the conference.

The *1992 Annual Conference* will be held jointly by the ITAA and the New Zealand TA Association in November 1992 in Auchland, New Zealand. An agreement for co-sponsorship is well underway.



Karen Olio, chosen by Board to serve out President-Elect Robin Maslen's unexpired term as ITAA Secretary

Joanna Beazley Richards has agreed to be Project Manager for the *Volume of Selected Articles from the TAJ*. The Development Division has adopted the Volume as an official project, and publication is slated for 1991. Advanced orders are now being sought to help offset costs (see order form page 5.) □

SEPTEMBER 1990 NEW MEMBERS

New Member	*Sponsor*
Agbayani, E. C.	—
Allum, Shirley	—
Andrango, L. A.	Remy Filliozat
Di Nunzio, A.	—
Quay, Shirl	Bill Cornell
Lian, Ho Mian	Jessica Leong
Lim Kim Seng, T.	Jessica Leong
Rogers, Annie C.	Gordon Hewitt
Salinger, Robert	Landy Gobes
Sandberg, S. G.	—
Symes, Angela A.	Gordon Hewitt
Tham Poh Leong, D.	Jessica Leong

Attention: New Dues Rates

1991 Dues by Category

Teaching Member—$185
Certified Member—$100
Regular Member—$75
Associate Member—$50
Subscriber—$50
Journal Subscriber—$35

TALENT APPROVED

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charge up to 10% more on dues and services in countries with higher incomes, to allow considerable reductions in prices for dues and services in countries with much lower incomes." Ballots were mailed to 4,942 voting members in August, 1990. A total of 846 ballots were received, a typical voter return in ITAA elections. Of those, 654 (77%) agreed with the "decision of principle," 16% disagreed, and 7% abstained.

TALENT DONATION FORM

___ Yes, I would like to donate to help offset dues reductions for members in countries with less favorable financial circumstances. Enclosed is my voluntary donation of (check one):

___ Associate member $5
___ Regular Member $10
___ Certified Member $15
___ Teaching Member $25
___ Other Donation: $_____

Name: _____

_____

Address: _____

_____

City/State/Zip: _____

_____

Mail with check in US dollars, made payable to ITAA, to 1772 Vallejo Street, San Francisco, CA 94123, USA.

Members Forum

RAISING CONSCIOUSNESS REGARDING ITAA ETHICS

Dear Editor:

I want to comment on the article in the July 1990 issue of *The Script* on the visit of the stress delegation to China. I think the visit was a good thing, but was horrified to read that members of the delegation distributed gifts donated by McDonalds. McDonalds takes part in destroying the rain forests and produces unhealthy food, litter, and poor working conditions. All these facts are in contrast to the aims of the ITAA.

In my position as Vicar I try to raise consciousness about such destructive conditions, and I do not accept that the ITAA teaches things that are opposite to its work.

It is too late to change what happened in this case, but I hope it will not happen again.

Eva Knauf, Langenbieber, West Germany

TA RESEARCH INFORMATION WANTED

Dear Editor:

I am writing a book on counseling suicidal people. I am in the Psychology Progam, Richard Stockton State College, and I have been unable to find any published cases of suicidal individuals who have been discussed from a TA point of view or for whom TA has been used as a counseling technique. I would appreciate hearing from anyone who knows of any published reports or who has written up cases or ideas on the suicidal indivdual.

David Lester, PhD, Psychology Program, Richard Stockton State College, Pomona, New Jersey, 08240, USA

Dear Editor

I am interested in any research about ego states measurement, specifically Heyer's Ego State Profile. I would be grateful to hear from anyone with any information in this area.

Angela Melgar de Zelada, Centro De Desarrollo Humano, Camino Real 1244, San Isidro, Lima, Peru

SOVIET COLLEAGUE WANTS WORK IN THE USA



Dear Colleagues:

I am Chief of the Department of Psychotherapy and Sexopathology at Majak Clinic in Kiev and Senior Researcher at the Institute of Gerontology AMS, USSR. I am a member of the International Adaptation Service at the International Health Association. I would like to do professional training or research or to make a contract for work in the USA for any length of time. Of course I realize the gap between our countries in terms of medical achievements and that such training in the USA would help me reach a level compatible with yours. At the same time, I am sure I have things to share with you as colleagues. Unfortunately, I have no money to cover living expenses, and my government cannot help in this regard, so I would need help from someone in the USA.

I would be very grateful for an official invitation from someone because I want to exchange ideas and experience about nonpharmacological, psychotherapeutic, psychoenergetic treatment of psychosomatic diseases and sexual dysfunction.

Dr. Igor Grachev, Vasili Porik Ave. 12-94, 252208 Kiev-208, USSR

A TREK IN BOLIVIA

Dear Bill:

I have just finished reading your article on Jack Dusay's trek to TA in the lastest issue of *The Script* (September-October 1990). I recently took a trek of my own I thought you might be interested in. I flew to Cochabamba, Bolivia, at the end of August, and after spending a week with my four children and five grandchildren who live in this Andean country, on the invitation of Bishop Carlos Huacani, the recently elected Aymara Bishop, I gave a workshop with the leaders of the Methodist Church. I used an organizational development systems approach to understand the dynamics of the Church and transactional analysis to understand the process of communication. I led the fifty leaders present in the five-day workshop to resolve conflicts, to develop goals and strategies, and to promote greater unity in the Church.

The Methodist Church of Bolivia is composed of diverse linguistic and theological sectors: hispano parlantes (Spanish-speaking members), Aymara and Quechua-speaking members, advocates of a conservative evangelical theology, those who believe in a theology of liberation, and followers of an Andea theology that honors the Pacha Mama (the Earth Mother) of the pre-Columbian population. I was excited about the process of bringing these varied groups together in dialogue and problem solving. Sparks flew, but in the end consensus prevailed!

In January of 1991 in a 7,500 feet subtropical valley at the foot of Mount Tunari in the Andes mountains I will be organizing the Instituto Social de Promocion Integral (ISPI). ISPI is the Aymara Indian word for a small fish that swims in the cold waters of Lake Titicaca. The Institute will train leaders from the Southern Cone of South America in the integration of organizational, psychological, and spiritual change—metanoia.

For more information, contact me at ISPI—Fundacion Quipus, Casilla 1696, La Paz, Bolivia.

Charles McFarren, La Paz, Bolivia

STEVE KARPMAN

continued from page 1

He was attracted to TA because of the opportunity to invent new things. "Berne was a stern Parent and a playful Child who gave me the opportunity to be an inventor. He gave lots of people permission to think and made it fun." The original purpose of the 202 seminar was to create new ideas, and it was only after Berne's death that seminars focused on training rather than creating.

The Drama Triangle was invented as Steve doodled while watching a football game. "I later spent many hours creating 30 pages of notes. At first I was trying to figure out a play whereby the ends would do a double fake before receiving a pass from the quarterback." The original diagram was four-sided with a position of Trickster. The trickster role was later incorporated into the switches on the triangle. In 1972 Steve was awarded the Eric Berne Memorial Scientific Award for his contribution of the Drama Triangle to TA theory. In 1979 he won the Award for his work on Options. Steve was twice Vice-President of the ITAA and served on the Board of Trustees for 12 years. In 1974-1975 he was the first non-rotating Editor of the *TAJ*.

Steve still maintains a private practice from the same San Francisco office in which he started practice in 1967. He originally shared the office with Vi Callaghan. He also works half-time at the Center for Special Problems as Coordinator of Offender Services where he does groups with sex offenders and spouse abusers. He is also an Assistant Clinical Professor at the University of California, San Francisco, Langley-Porter Hospital.

Steve feels his father, Dr. Ben Karpman, and Eric Berne had the greatest influence on him. His advice to new therapists is, "Invent a new therapy," and he feels the major contribution of TA is that "it's the only theory that has a system for analyzing social transactions and therefore opened up the whole field of social relationships."

Steve had made a script decision to be an inventor when he was about eight years old.

Steve still paints and has done over 200 acrylic paintings in the last three years. He has had two paintings hung at the San Francisco Museum of Modern Art. He is currently working on three books: on relationships, on alcoholic families, and on the Drama Triangle. He still plays basketball every Saturday morning at a nearby playground gym, and he still attends the Eric Berne Seminar at the ITAA headquarters every Tuesday night. Most of all, Steve is still blending the varied aspects of his life into new ideas. He is still the inventor! □

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Beitragsanmeldungen:/Presenters Proposal Form:/Votre Contribution:
Werkstatt Psychologie, Wiemkenstraße 25, 2902 Rastede-Ipwege • Germany

EATA - DGTA

Kongreßanmeldungen:/Registration: Inscription:
Frau Eva Eisenbach, Taunusstr. 60, 6365 Rosbach • Germany

Training News

TRAINING AND CERTIFICATION COUNCIL REPORT



by Ian Stewart

On-Site Written Exams in Stamford

The Board of Certification (BOC) will sponsor Level I written exams "on site" at the ITAA Conference in Stamford, Connecticut, USA, in October 1991.

Fred Clark, BOC Co-Chair, is responsible for organizing BOC written exams. Currently, he points out, there are two different ways in which candidates can take their BOC Level I written exam. The candidate may either choose his own site, or take the exam "on site" at a national or regional conference.

If the candidate chooses to do the exam at a site he or she has selected, then he or she has the choice of March, July, or November dates. The proctor is provided by the candidate and approved by the ITAA. Typically, the site might be a public library, with the librarian acting as proctor. Depending on the number of exams, grading can often take two months or more. In contrast, one advantage of on-site exams is that they are graded the same day that they are taken. Thus candidates who are successful in the written exam can celebrate together with those who have passed the oral exam.

On-site Level I written exams have been given twice at European Regional TA association conferences with great success. The BOC has therefore decided to make them available at the Stamford conference. The BOC written exam committee will be responsible for providing space, proctors, papers, graders, and, of course, the exam.

Are you interested in taking the BOC Level I written exam on-site at Stamford? Then please apply to the ITAA office no later than July 24, 1991.

****

Volunteers who wish to help staff Training Endorsement Workshops should contact Nelly Micholt, Eikenbosiaan 25, 3010 Leuven, Belgium.

****

Note: Congratulations to the following people who successfully passed their exams for Teaching Transactional Analyst in Brussels: Sue Fish, Gordon Law, and Sylvia Attanasio Romanini.

Resource Reviewers Wanted for the TAJ

The Editorial Board is in the process of updating their resource reviewers file for the *Transactional Analysis Journal*. If you are willing occasionally to review an article for the Journal on a subject about which you have special expertise, please fill out the form below and return it to *TAJ* Editor, c/o the ITAA office.

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EXAM CALENDAR

Exam	Exam Adm.	Exam Date	Location	App. Deadline
Level I Oral	BOC	Nov. 8, 1990	St. Louis, USA	Aug. 9, 1990
	COC	Nov. 17, 1990	Mainz, W. Germany	Aug. 18, 1990
	BOC	Nov. 15, 1990	Christchurch, NZ	Aug. 13, 1990
	COC	April 13, 1991	Venice, Italy	Nov. 1, 1990
	BOC	April 26, 1991	Toronto, Canada	Jan. 26, 1991
	COC	July 7, 1991	Oldenburg,Germany	April 1, 1991
	BOC	Oct. 23, 1991	Stamford, USA	Jul. 24, 1991
Level II Oral	BOC	Nov. 15, 1990	Christchurch, NZ	Aug. 13, 1990
	BOC	April 26, 1991	Toronto, Canada	Jan. 26, 1991
	COC	July 7, 1991	Oldenburg,Germany	April 1, 1991
	BOC	Oct. 23, 1991	Stamford, USA	Jul. 24, 1991
Level I Written	BOC	Nov. 9/10, 1990	To be announced	Aug. 10, 1990
Training Endorse. Workshops	—	Oct. 27-29, 1991	Stamford, USA	Aug. 1991
		July 12-14, 1991	Oldenburg, Germany	May 10, 1991

To make arrangements to take a BOC exam, contact the T&C Council, 1772 Vallejo St., San Francisco, CA 94123, USA; **to arrange to take a COC exam,** contact EATA Language Coordinator.
Training Endorsement Workshop fee: $395 payable in US dollars to the T&C Council, c/o the T & C Council office, 1772 Vallejo St., San Francisco, CA 94123, USA.

REGISTRATION INFORMATION ON BOC AND COC EXAMS

For registration information on BOC exams, contact the T & C Council, 1772 Vallejo St., San Francisco, CA 94123, USA. For registration information on COC exams, contact the EATA COC Coordinator for your language group as listed below:

German-speaking: Ingrid Wandel, Schwedenschanze 7 C/D, D-7750 Konstanz, W. Germany
French-speaking: Chantal Merat, Avenue du Kouter 14, B-1160 Bruxelles, Belgium
Dutch-speaking: Nelly Micholt, Eikenboslaan 25, B-3200 Leuven, Belgium
Italian-speaking: Carla Melvyn, 4, Chemin de Vert-Pre, CH-1213 Petit-Lancy, Geneve, Switzerland
English-speaking: Mary Cox, Cambrai House, Calderbridge, Seascale, Cumbria CA20 1DH, England
Spanish- and Portuguese-speaking: Conchita de Diego, Guzman el Bueno 135/13, 28003 Madrid, Spain

TA 101 CALENDAR

December 1-2, 1990—London, England. Cost: L60. Leader: Accredited leader from metanoia Institute. Contact: Dr. Petruska Clarkson, TSTA, metanoia Psychotherapy Training Institute, 13 North Common Rd., London W5 2QB, England.

January 12-13, 1991—Bordeaux, SW France. Cost 650 FF. Leader: Michael Perring, PTSTA (French and English). Contact: Henri Torrell, La Raboullere, Lignan de Bordeaux, 33360 Latresne, SW France.

January 26-27, 1991—London, England. Cost: L70. Leader: Accredited leader from metanoia Institute. Contact: Dr. Petruska Clarkson, TSTA, 13 North Common Rd., London W5 2QB, England.

March 2-3, 1991—London, England. Cost: L70. Leader: Accredited leader from metanoia Institute. Contact: Dr. Petruska Clarkson, TSTA, 13 North Common Rd., London W5 2QB, England.

April 13-14, 1991—Thornaby-on-Tees, Cleveland, England. Cost: L60. Leader: Jennie McNamara, PTSTA. Contact: Stockton Psychotherapy Training Institute, 77 Acklam Rd., Thornaby-on-Tees, Cleveland TS17 7BD, England; phone: 0642 611292.

April 27-28, 1991—London, England. Cost: L70. Leader: Accredited leader from metanoia Institute. Contact: Dr. Petruska Clarkson, TSTA, 13 North Common Rd., London W5 2QB, England.

November 7-9, 1991—Waldkirch, Germany. Cost: DM 330. Leader: Dr. Anne Kohlhaas-Reith, TSTA. Contact: Dr. Anne Kohlhaas-Reith, Birkenweg 3, D-7808 Waldkirch, Germany.

Certified Teaching Members and Certified Provisional Teaching Members of the ITAA are invited to list free of charge information about TA 101s they are presenting. To be listed, please send the following information to Robin Fryer, Consulting Editor, 1700 Ganges Ave., El Cerrito, CA 94530, USA: dates of TA 101, location, cost, leaders' names, and how to get more information. Deadline: first of the month prior to the month of publication. Note: We cannot accept tentative or open dates; please be specific.



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EXECUTIVE DIRECTOR'S COLUMN

continued from page 2

professional member to take up their Presidency. I hope we will still be in contact for a long time to come."

Bill is a unique, caring individual. One example of this is that his aged parents are cared for by and live with him. He has given ITAA this same kind of loving care via his *Script* nurturing.

Bill isn't eager to give up the *Script*, which has been his "baby" for so many years, but the upcoming demands of AMHCA require that he channel his energies in another direction for a while. We will sorely miss him, and wish him all the best as he moves on to new challenges. □

EDITOR'S COLUMN

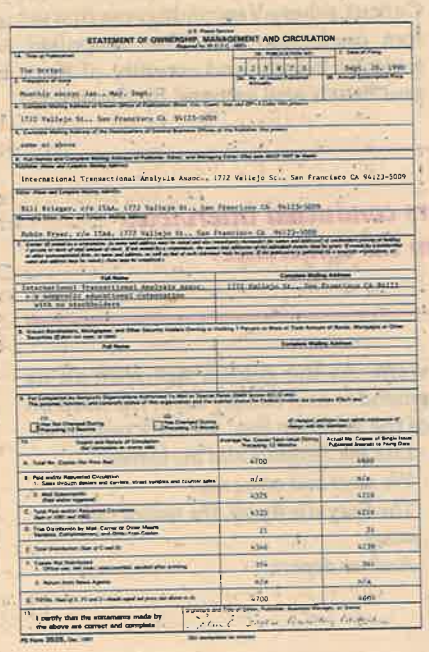
continued from page 2

something special. She is an item in the boxes I take with me that I won't just pack away.

And you, the members of the ITAA community, what do I say to each of you? How do I thank you for allowing me to serve in such an important community role? I am moving out of the role, but not out of the community. Just as my Native American friends who have moved to the city still see themselves as members of the tribe, I am moving to the American Mental Health Counselors Association to serve as President. But I go as a transactional analyst, and I shall stay connected, and I shall return. Goodbye, and thank you. □

Advertisers Take Note:

Through *The Script* and the *Transactional Analysis Journal* you can reach more than 6000 ITAA members in 50 countries worldwide. For an advertising rate sheet, contact the ITAA office.



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F. Copies Not Distributed 1. Office use, left over, unaccounted, spoiled after printing	354	561
2. Return from News Agents	n/a	n/a
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Signature and Title of Editor, Publisher, Business Manager, or Owner

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Regular Price: $25.00 (tentative price)
Advance Sale Price: $20.00

Plans are well underway for the printing of the long-awaited *Volume of Selected Articles from the Transactional Analysis Journal, 1971-1980*. This publication brings together the key articles in the development of TA theory and practice since Eric Berne's death, many of which are no longer available elsewhere. This volume will be a valuable asset in preserving TA history and tradition, in helping people in the process of TA training and supervision, and in preparing people to use and communicate through transactional analysis. Advance orders are being accepted from now until December 31, 1990, with publication anticipated in early 1991. Please fill out the order blank below and return with your check (in US funds only) to the ITAA office or fill in the credit card information below.

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Keeping In Touch

REGION II—CENTRAL AND SOUTH AMERICA

Mariluz de Holguin of Bogota, Columbia writes that she would like to correspond with persons who have AIDS (PWAs) and/or their families in either Spanish, English, or French and some German. She is a psychologist, philologist, writer, and editor of the books by her son, who died of AIDS. "After seeing him suffering and dying with this illness, I feel I might be able to be spiritually close to others in the same situation." Her address is A.A. 100-308 Bogota 10, Columbia SA.

REGION V—UNITED STATES

Joe Alexander, who was an ITAA Clinical Member before his retirement, writes that his newest book, *Recover Plus: Freedom from Co-Dependency*, will be out soon. He says an alternative title might be, "Applications of transactional analysis and redecision therapy to recovery from co-dependency."

Marjory and Ed Zerin have donated to the ITAA a copy of the *Journal* about the April 1990 Citizen Ambassador Program Stress Management Delegation's trip to the People's Republic of China (see story, July 1990 *Script*). Copies of the *Journal* may be purchased by writing: Citizen Ambassador Program, Dwight D. Eisenhower Building, Spokane, WA 99202, USA; phone: (509)534-0430. □

Information Sources for Training and Certification:

The ITAA Training and Certification Manual is available for $25 from the Credentials Department, c/o the ITAA office. The cost includes shipping and handling. For a copy of the EATA Training and Examination Handbook send L12 (in UK funds only) to EATA Handbook Orders, Old School House, Kingston-on-Soar, Nottingham NG11 ODE, England. Checks must be drawn on a UK bank and made payable to EATA. Price includes surface mail postage and free updates.

Get Your Script Fast—If you are tired of waiting for your issue of *The Script* to arrive by second-class mail, send us the cost of postage ($5 USA; $15 all others), and we will send your copy by air mail for a year. Remember to include your current mailing address.

Setting Up A TEW: Anyone wishing to set up a Training Endorsement Workshop in a location where a TEW coordinator is not available may do so by meeting three requirements: (1) let the ITAA office know six months in advance, (2) you must have been a staff member of a previous TEW, and (3) obtain a letter of recommendation from the coordinator of the TEW on which you served.

TA CONFERENCES WORLDWIDE

November 29-December 3, 1990—Ottawa, Ontario, Canada. Canadian TA Association National Conference. Contact: Marie Desrochers, 464 Somerset St., W., Ottawa, Ontario H2M 2BY Canada; phone: (613)235-6586.

April 26-28, 1991—Toronto, Ontario, Canada. Canadian TA Association Spring Conference and designated conference for ITAA business meetings. Contact: Dale Perrin, 4518 Bismark Crescent, Mississagua, Ontario, L5R 1J5, Canada; phone (416) 890-5999.

July 7-11, 1991—Oldenburg, Germany. European TA Association Conference. Contact: Heinrich Hagehulsmann, Wiemkenstr. 25, 2902 Rastede-Ipwege, West Germany.

October 23-27, 1991—Stamford, Connecticut. ITAA 28th Annual Conference. Contact: Fred Clark/Anne Ornston, Registrars, 261 Spring St., Cheshire, CT 06410, USA; phone: 203-271-3733.

March 22-25, 1992—Brighton, England. Institute of Transactional Analysis (ITA) Conference/Designated Conference for ITAA Business Meetings. Contact: ITA, BM Box 4104, London, WC1 8XX, England.

July 1992—Sweden. European TA Association Conference. Contact: Kerstin Ljungstrom, Box 5820, 10248 Stockholm, Sweden; phone: 468-783-0915.

November 4-8, 1992—Auchland, New Zealand. ITAA/New Zealand TA Association Annual Conference. Contact: ITAA, 1772 Vallejo St., San Francisco, CA 94123, USA; phone: (415) 885-5992.

July 1993—Leningrad (tentative). European TA Association Conference. Contact: EATA, Case Grand-Pre 59, CH-1211 Geneve 16, Switzerland.

October 1993—Minneapolis, Minnesota. ITAA Annual Conference. Contact: ITAA, 1772 Vallejo St., San Francisco, CA 94123, USA.

Spring 1994—Germany. German TA Association (DGTA) Conference/Designated site of ITAA Business Meetings. Contact: DGTA, Samerberweb 3, D-8269, Burgkirchen, West Germany.

The Statement of Ethics and Guidelines for Handling Ethics Violations Within the ITAA are available on request from the ITAA office.

REGION I—ASIA, AFRICA, THE PACIFIC

ITAA Affiliate Reports on Conference

The Institute for Counseling and Transactional Analysis (ICTA) held their 17th Annual Conference April 30-May 4, 1990, at the Institute of Management in Government, Regional Center, Malaparamba, Calicut, India. The theme was, "Grow With Change." This is the first report we have had from our newest organizational affiliate, ICTA, whose 94 members officially become ITAA members on January 1, 1990. Therefore, we are pleased to print excerpts from an article by Conference Convenor P. K. Saru in the Conference Souvenir edited by Sashi Chandran.

Over 100 delegates attended the conference. Father George Kandathil, SJ, addressed the assembly at the opening and later delivered a special address, an exposition of the psychological aspects of change and growth. (The text of his talk is available).

The first day consisted of simultaneous sessions, including basic TA taught in English by ICTA faculty in Malayalam by Sister Annie Maria and Mangalam Bhasi. Other sessions included an institute on hypnotism by Dr. Subramanian and marriage enrichment conducted by Mathaiachen, Professor Chacko, and Valsa Chacko.

At the inauguration on the morning of day two, the Chief Guest, Mr. V.K.S. Melon, enthralled the group with his speech on "Grow with Change." He touched upon the various aspects of change, dealing in detail with the acceleration at which technological changes are taking place globally and how all of us have to equip ourselves to integrate them personally and then grow.

On the third day of the conference Mr. M.P. Veerendra Kumar, Chairman and Managing Director of Mathrubhumi, kept his audience spellbound while taking them through his experience in human relationships and environmental changes.

Throughout the five days, a selection of five half-day workshops was offered in the morning and afternoon.

Four leading daily newspapers conducted interviews and published reports on the conference.

Four leading daily newspapers conducted interviews and published reports on the conference, which was encouraging and gratifying. Delicious chicken and vegetarian lunches were served over four days, contributing to the success of the conference. Said participant P. Gopalakrishnan, "The place is hot and water is scarce. But there is a lot of love, affection, and warmth in the people of ICTA which made the environment comfortable. The faculty taught the workshops well. Being together with this kind of participants reduced my fear about existence in this world. I could become aware of some of my strengths and weaknesses, and I can grow in positive directions. I leave with both happiness and sadness."

After the General Assembly and Business Meeting of the ICTA on the final day, a group of members traveled to Kappad Beach, 16 kilometers from Calicut, where Vascondagama first set foot on Indian soil. The unspoiled, majestic beauty and serenity of Kappad Beach was enjoyed by those who went. As the golden sun with all its splendor and beauty set at the horizon of the Arabian Sea, we took our leave:

Like the Seagulls and the waves
We meet and come near
The Seagulls fly off, the waves roll away
And we depart.

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ITAA Mailing List for Rent

The ITAA Mailing List is available to rent to Association members and nonprofit educational/scientific organizations as approved by the ITAA Executive Director.

Lists are updated weekly to include new members and address changes. To minimize mail return, we encourage immediate use of purchased lists. Each list is dated and customized to your specifications. You do not have to order the entire list, but can choose certain portions, such as Teaching Members in California, or *Journal* Subcriptions in Australia, India, and Brazil. Lists should not be duplicated and the cost is nonrefundable.

Both gummed and cheshire lists are available. Cheshire labels are recommended for mailings to large groups because gummed labels, which must be applied by hand, require substantial time and work.

When ordering your list, please give your name, address, phone, and the purpose for which the list will be used. Also please specify the following: gummed or cheshire, membership classifications desired, and countries, states, or zip codes to be included.

For more information about renting the ITAA mailing list, please contact the ITAA office.

Mailing List Rental Fees

Number of Names	Nonprofit Organ./ ITAA Members	Profit Organ.
1000	$ 75	$100
2000	$125	$175
3500	$175	$225
5000	$225	$275
6000	$275	$350
7000	$325	$400

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