INTERNATIONAL TRANSACTIONAL ANALYSIS ASSOCIATION VOLUME XVIII, NUMBER 4 MAY-JUNE 1988

The Script

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ITAA Reorganization and the International TA Community

by Jenni Hine

Starting this year we hope and expect to welcome several associations into affiliation with the ITAA. The Board's recent decisions on this aspect of ITAA's reorganization are the culmination of much effort by many people over the last few years and deserve real celebration. Affiliation between TA associations is an expression of the internationalism — in the form of openness to the world and non-discrimination between people — that has been part of the dream for the ITAA since its early days.

However, at both the individual and organizational levels we have always had some difficulties making and maintaining connections with one another, difficulties that we have struggled with since the pioneers spread TA worldwide. Affiliation is a potential solution to some of these problems, but there are other specific barriers to getting together which we need to overcome, including money and language.

The will to overcome these barriers is reflected in two proposals that highlight TA's international vocation.

Affiliation between associations is an expression of the internationalism that has been part of the dream for the ITAA since its early days.

Breaking Through the Money Barrier

This first proposal, which will be voted on by the ITAA membership before it is implemented, is the "TAlent" idea, the goal of which is to determine fair fees for ITAA members all over the world, regardless of exchange rate problems and variations in standards of living. The TAlent would be an indexed "unit of currency" based on statistics published by the United Nations regarding the Gross National Product (GNP) per head of household worldwide. ITAA dues would be calculated in TAlents — our own unit for TA people.

The proposal suggests that there be five levels of the TAlent, ranging from 107 US cents to the dollar for such countries as the USA and Switzerland down to 25 US cents to the dollar for places like India. There might also be a superand a sublevel for the privileged and under-privileged wherever they live.

Breaking Through the Language Barrier

The language barrier is very real in the TA world today. Those of us who know English are often hardly aware of how many TA colleagues are excluded by language from the ITAA mainstream. For instance, this article may not be read by those it would most interest and encourage.

As part of the reorganization plan, the ITAA Translation Committee has begun setting up a translation service for news and important information about training and practice. As well as getting translations done, plans for the service include developing a library of translated documents available on demand and publishing a bibliography of all existing translations. Any individual or TA association that wishes to donate to the library should send a copy of the original and the translation to the Translation Committee, c/o the ITAA office. We would welcome work in all languages.

This service will also be asking for contributions and donations from all TA associations that will benefit from its work. Please bring this up in your committees and prepare to be generous.

Another way to ease the language

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The New Healthcare Marketplace: Hope for ITAA's Future

by Ron Ohlson

In the November 1986 *Script* I wrote an alert about the dangers of the new healthcare marketplace. Now I am calling it a source of hope for the ITAA. Either I have gone crazy, or I have a new idea.

I noted then that healthcare is moving from a provider-driven system to a purchaser-driver system in which corporations, businesses, government agencies, and insurance companies will both determine what we as providers will earn and demand high levels of accountability through intensive utilization reviews. Such purchasers will demand doctoral-level capability because of liability issues and will not want to pay nearly as much for services as has been the norm in the provider-driven system. Fees will be negotiated, and as the provider, you likely will not be able to earn as much as you are now unless your patients are not using third-party reimbursement.

Unless you do what Bill Cornell has done (see February 1988 *Script*), in order to make a living as a private practitioner you may have to possess a doctoral degree, or at least the terminal professional degree in your field. And you will need to be on the panel or list of acceptable providers of a Health Maintenance Organization (HMO), a Preferred Provider Organization (PPO), or an Independent Practitioner Organization (IPO).

If we could get one or two large multinational corporations to contract with the ITAA as a PPO, we would be off and running in the highly competitive healthcare marketplace.

Now HMOs are not doing well, and IPOs are too weak to compete, so PPOs seem to be the future delivery system.

Innovative groups of practitioners in the USA are pooling their resources in order to organize and then hire marketing agents to negotiate exclusive contracts with major purchasers of services. Currently, for example, the Council for the National Register of Health Providers in Psychology is attempting to establish a PPO that would empanel only psychologists who qualify for listing in the *Register*. Once the organizational structure is in place, the resulting PPO would be offered to major corporations, etc., as exclusive providers of psychological services.

This approach offers hope for the future of the ITAA in the USA and perhaps elsewhere in the world.

The ITAA has a viable product to market to purchasers of mental health services: the *Level I and Level II Transactional Analyst*. Because the ITAA has taken quality of training so seriously over the years, the purchaser can be assured of high-quality delivery of services. That is what the purchaser demands because it reduces the potential liability. (However, the doctorate probably will still be required unless the purchaser can be convinced that BOC standards are better than doctoral level preparation.)

So, we have excellent *products*, standardized by the BOC throughout the world. As far as I know, no other PPO can make that statement. This is our

- *continued on page 6*

EDITOR'S COLUMN



by William Krieger

Credibility Comes from Potency

This issue marks my second year as Editor of *The Script*. I mention that only in passing, and because it is traditional for editors to note such things — I suppose out of some semiconscious wonderment at having made it through another year.

I just came back from doing a workshop in Kentucky and found, as usual, that TA material is still exciting for me to present and exciting for the participants to hear. Many of the workshops I present are for professional groups or universities. The basic view I use in these workshops is a TA/Client Centered approach. I find this model well accepted by professionals, so I am still amazed when I continue to hear rumblings from some transactional analysts that we need to gain credibility for TA. I find that TA has credibility, and its acceptance among professionals is not based on the validity or value of the theory, but rather on the potency and status of the presenter.

When I get into philosophical discussions with colleagues in the counseling and psychotherapy professions, I get lots of negative arguments about TA, and I am glad. Of the dozens of schools of psychotherapy, it means TA is one of the four or five that gets argued about; it is one of the accepted major schools of thought. The behaviorists argue that psychoanalysis is philosophy. The Gestaltists say client-centered therapy is "head stuff." The rational-emotive therapists think everything else is bull! The fact is, each school criticizes the others. We've arrived!

The answer to increased status for TA is not creating more hoops for certification (we already have one of the most intensive processes). Nor is the answer using less TA language (that is part of its potency and a reflection of Berne's genius). The answer does not lie in internal changes in theory or process. The answer is that TA will have more credibility with the recognized professions when TA practitioners have more status within these professional groups.

Transactional analysis is a process, not a profession, and each of us is, or ought to be, a member of the various professional groups for which TA is a method of practice. When we, as individuals, have potency and status within these professional groups, then the method we use, i.e., TA, will have credibility. TA would call this potency; the behaviorist would call this modeling. Whatever you call it, therein lies the answer.

* * * * *

Question for the Month: Are you active in your professional association, and are you known as a transactional analyst?

PRESIDENT'S COLUMN



by Vince Gilpin

Reaping the Full Harvest

Transactional analysis is alive and well and continues to be a significant component of our everyday lives. Many people around the world use TA concepts and techniques in various applications that affect human behavior. The ITAA is widely recognized as the international organization that facilitates worldwide communication among people and groups that use TA. The dream of TA as an international discipline with applications to everyday life, available to a great variety of people, seems to be coming true. As active proponents of TA we have every reason to be encouraged.

I am corresponding with TA people from many parts of the world who seek to maintain or establish links with our Association, and there are many other signs of increasing global cooperation. For example, a recent letter in *The Script* from a Soviet citizen was followed by an offer from an anonymous American to sponsor the Soviet's visit to an ITAA conference in the United States. Negotiations are underway to make this happen.

I know *The Script* has been read in the USSR because I received a letter from someone there supporting the Global TA Action project and offering to donate art books published in the Soviet Union to the Eric Berne Memorial Fund. This man is also interested in having our members visit his country and conduct seminars. Congratulations, *Script*, for being such an effective organ of communication!

It is an exciting time — much hard work has produced a bumper harvest, and we need many hands to glean the returns of our labor.

Clearly such developments open up new possibilities for TA, not only as a clinical, organizational, and educational discipline, but as a vehicle through which the international brotherhood and sisterhood can be cultivated. Some of you have already been to the Soviet Union; I am interested in knowing who you are and what contacts you have there so that we can coordinate our efforts to cooperate with people in the USSR in the "I'm OK, You're OK" spirit.

Speaking of worldwide development of TA, we have sent out affiliation manuals to presidents of TA associations around the world and are already receiving responses from some of them. The first application for formal affiliation, from the European Association for Transactional Analysis (EATA), has come in. EATA is negotiating on behalf of the majority of the western European countries, and this therefore represents a major step in international cooperation by significant TA communities.

In addition, work on the Global TA Action Project continues. Claude Steiner has now prepared the first draft of an information and instruction manual. It has been circulated to regional and local organizers all over the world. We expect to hear suggestions back from them for the final draft so that we can present it at the Rio Conference for approval.

We have also just received the good news that EATA is willing to coordinate planning and local activity for the Global TA Action Project in Europe. Please contact Julie Hay for more information.

Current suggestions are that we hold the event on the first day of spring or on Eric Berne's birthday, which would be

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EXECUTIVE DIRECTOR'S COLUMN



by Susan Sevilla

A Mother's Challenge

I feel as though I've been gone a long, long time. As you can see from the photo in this *Script*, our beautiful son, Stephen, was born on March 2, and I've taken these last two months off to care for him (and my 2-1/2 year old, Allison). Everyone warned me what a task it was to care for two children. I was told that having two is ten times — rather than twice — the work of one. I found that to be true, and something unexpected occurred: I developed a profound appreciation for the challenges faced by the stay-home mom.

Almost every mother I know works full time in addition to her family responsibilities. I know that "we" working moms have a heavy load to carry: We must face the stress and demands of a full-time job, locate and monitor satisfactory daycare for our children, handle all the mundane responsibilities of home (cleaning, marketing, etc.), and maintain a loving relationship with our mates. It is at best a juggling act on a high tightrope. I always thought that in comparison the stay-home mom had it easy.

Now I know differently. I've just spent the last two months in the stay-home role, and it is anything but easy. The talents required for the job make up quite an impressive resume:

— *organization*: A very large amount is needed. Just try to get out of the house, for instance, to change, dress, prepare a diaper bag containing toys, change of clothes, snacks, sweaters, etc., and do all this in time to actually go anywhere!

— *tact and diplomacy*: Try keeping a two-year-old happy and away from dangerous and destructive activities and distracted from harming the baby.

— *persuasion*: Try thinking of win-win solutions to parent-child battles, and making all outcomes "OK."

— *energy*: must be boundless to juggle it all.

— *strength*: required to cope with lack of sleep and physical exhaustion, as well as the pain of healing after childbirth.

— *persistance*: needed in everything — even breastfeeding, which is a learned art for both mother and baby.

— *creativity*: A must for keeping both children and mother entertained.

— *positive outlook on life*: is required to fend off depression at the isolation faced by the stay-home mom in a work-a-day world.

— *humor*: most important quality in order to maintain a sense of balance and to be able to fully enjoy the short and precious infancy of our children.

Now I am back at work, with both children settled comfortably into their daycare routines. I am sad to lose their full-time company, yet it is hard not to breathe a slight, hidden sigh of relief at the sense of freedom and self-importance that being in the office affords. To me, working full-time is a far easier job than being a good full-time mom. It makes me appreciate all the more my own mother, who raised five of us so competently, without even realizing the magnitude of her accomplishment. She had neither help nor the financial resources that we have today to fill the house with toys and modern labor-saving baby equipment. She possesses all the qualities in the description above, and more. Yet how many employers would hire her for a job if they were to read her resume?

I've just spent the last two months in the stay-at-home mom role, and it is anything but easy.

In the weeks and months ahead I look forward to facing challenging tasks for the ITAA: the continuation of Long Range Planning Transition Team work, the reorganization of the bylaws and governance structure of the Association, the upcoming conferences in Rio and Hawaii, and the installation and conversion of ITAA records into a new computer. Yet I look back on my two months at home as also a very challenging and rewarding time.

CLINICAL COLUMN



By Bill Cornell

On Anger and Engagement

The struggle to open, understand, and communicate emotions is a central endeavor in the therapeutic process. Of all the emotional issues that emerge in the course of therapy, anger is frequently the most problematic for clients. In addition, in my supervisory work with therapists I also find that clients' anger is often the most problematic emotion for therapists to address. A client's anger, a therapist's fear of a client's anger, or a therapist's anger at a client are common issues presented for supervision.

In American culture the expression of anger is severely distorted. Certainly few people entering therapy have grown up in an atmosphere that fostered the healthy, productive expression of anger and aggression. Anger is typically equated with criticism, punishment, ridicule, control, assault, withholding, hostility, and other destructive, hurtful behavior patterns.

Several years ago I came upon a quote on the nature of aggression in Carl Whitaker and Thomas Malone's, *The Roots of Psychotherapy* (1953). I have sinced used it countless time in both my clinical and supervisory work. Whitaker and Malone stated that "aggression in infants aims initially not at the destruction of the object, but at securing a relationship with that object necessary for the satisfaction of a need in the infant" (p. 132-133). From "positive aggression" more complex feelings develop which, according to Whitaker and Malone, include "the varied expressions of love, e.g., parental feelings, sexual response, respect, tenderness, sympathy, . . . " (p. 133).

This perspective is eye-opening for many clients. I often ask people to imagine an angry, upset baby wanting to hurt its mother or father. The incredible outbursts of emotion from a baby — aggressive energy — are clearly intended to *engage* a parent and solve a problem. I find this image of any angry baby to be powerful in redefining anger as an intense effort to engage another person in attending to and solving a problem. As the ability to use anger constructively as a tool for engagement solidifies, a foundation is established for the individual to initiate actively, aggresively if need be, in relationships.

The incredible outbursts of emotion from a baby — aggressive energy — are clearly intended to engage a parent and solve a problem.

There are, of course, hostile expressions of anger that are intended to hurt. Negative aggression most likely reflects the destructive, controlling behaviors of the family and society in which a child is reared. I find that these destructive patterns are more readily confronted and changed when anger as an emotion has been decontaminated and the concept of anger as positive engagement has been introduced and understood.

For clients who are working to alter patterns of destructive anger, I have found two recent books of particular use. The first was written by two men who founded a treatment center here in Pittsburgh for abusive men. It is clearly and simply written, offering understanding, information, limits, and guidance. The book is *Man to Man: A Guide for Men in Abusive Relationships* by Edward Gondolf and David Russel, available from Human Services Institute, PO Box 14610, Bradenton, Florida, 34280, USA.

The second is *The Dance of Anger* by Harriet Goldhone-Lerner, 1985, published by Harper & Row. Written in a self-help style for women, I have found the book a valuable resource for men as well.

Please send your comment about this or other clinical issues to me at Box 515 Rd. #5, Middle Road Extension, Gibsonia, Pennsylvania 15044, USA. □

EDUCATIONAL USES OF TA COLUMN



by Jean Illsley Clarke

TA and Education in Australia

TA meetings in Sydney, lunching with TA trainees in Adelaide, leading a 303 training session in Perth — these and other wonderful experiences highlighted my trip across the Australian continent this last April with psychodramatist Maggie Lawrence. In this column meet TA in Education in Sydney; Adelaide and Perth will be covered in later columns.

On April 10, Jan Grant, EPTM, led a meeting for the members of the Sydney TA Workshop (STAW) and interested friends. Jan's topic, "We Grow, We Change," linked life change to a developmental framework. Participants went through a series of questions that helped them identify how their past influenced the present and how to take healthy charge of growth. Jan has developed a Positive Parenting Model, "Self Esteem in the Family," based on TA. She teaches various TA applications to parents and teachers in eastern Australia and abroad.

The following Sunday STAW members gathered to explore the concept of imago. After the didactic and experiential presentation people reported new awareness about their own reactions to groups, e.g., "Now I know why I feel uncomfortable before I enter some new groups and not entering others. I am uncomfortable when I don't have enough information to build a comfortable provisional group imago."

STAW sponsors a variety of training and therapeutic activities. The March edition of "Fuzzy Power," a monthly newsletter edited by Acey Choy, CPTM, presented the April through September calendar of twenty-five educational or clinical offerings by local trainees and advanced members. Presenters include Di Schmidt, Jean Brandt, Shane Smith, Jan Grant, John Stephenson, Acey Choy, Antoinette Riley, Libby Crichton, Diana Wild, Enid Ware, and out-of-town guest trainers Gail Brody, Jeff and Maggie White, Jean Clarke, and Maggie Lawrence. Workshop titles vary from Art Workshop, Yoga and TA, Best Friend Workshop, The Creative Child in You, Sex in the Family, Imago, Three TA Training Groups, Weight Loss Workshop, and Stress Seminar, to Reparenting Workshop, Minithons, Redecision Marathon, A Day of Psychodrama, and Therapy Groups.

The Sydney TA Workshop sponsors a variety of training and therapeutic activities.

"Fuzzy Power" is highly readable and offers not only information about training, but also news of people. For example, the March edition mourned the March 11 death of Australian TA pioneer Helen Ma and celebrated the recent visit of Muriel James. For more information on "Fuzzy Power" and TA in eastern Australia write to Acey Choy, Editor, 15 Woodvale Cl., St. Ives, NSW 2075, Australia.

Thanks for being there, TA in Australia! Thanks for your warmth, your hospitality, your ingenuity, and your vitality. A visit with TA down under is an up-top experience! □

Please write me with your news of TA in education at 16535 9th Ave. North, Plymouth, Minnesota 55447, USA.

FEBRUARY 1988 NEW MEMBERS

New Member	Sponsor
Albertini, Dominique	Georges Escribano
Allen, Eugene	Felipe Garcia
Alton, Don	Vince Gilpin
Beser, Montserrat, P.	Georges Escribano
Castoria, Edward	Bill Krieger
Cox, Helen R.	Jeffrey White
Criddle, Elizabeth	Jeffrey White
Crisp, Elizabeth	Robin Maslen
Dillon, Mike	Lilly Stuart
Gee, Helen	Tony White
Hirson, Tessa	—
Klampert, Ruth	Nancy Porter
Kunhunni, P.	George Kandathil
Lagergren, Marianne	—
Linoquist, Christel	Thomas Ohlsson
Litten, J. Armand	Pat Allen
Ljungstrom, Kerstin	Graham Barnes
Mehralizade, Thomas	Roland Johnsson
Milstan, Hans	—
Morris, Mary	Adrienne Lee
Persson, Anita	Annika Bjork
Persson, Sigvard	Roland Johnsson
Ward, Charles	M. Taylor Bach
Watts, William	—
Zehr, Violet	—

MARCH 1988 NEW MEMBERS

New Member	Sponsor
Ackers, Kri	Gail Broady
Albes, Gerhild	DGTA
Avila, Patricia R.	Marcelo de Melo M. Lopes
Bayer, Siegfried	DGTA
Boslet, Hans	DGTA
Bredehorst, Marianne	DGTA
Brokenshire, Peggy M.	Wayne Carpenter
Clevely, Sarah	Maria Gilbert
Concalves, Zila	Maria Marcelo de Melo M. Lopes
Da Costa, Jorge A.	Marcelo de Melo M. Lopes
Da Silva, Floriano O.	Marcelo de Melo M. Lopes
Daus, Caecicie	DGTA
De Almeida Rosa, Rosane	Marcelo de Melo M. Lopes
De Oliveira, Margarete R.	Marcelo de Melo M. Lopes
Doellinger, Christa	DGTA
Dos Santos Bastos, Suely	Marcelo de Melo M. Lopes
Eckert, Sylvia	DGTA
Fahl, Ursula	DGTA
Ferreira, Marta Carmen	Marcelo de Melo M. Lopes
Forster, Karl-Rudolf	DGTA
Fox, Carmel	John Stephenson
Funk, Marianne	DGTA
Hannum, Lovell	—
Hawkins, Peggy	Jonathan Weiss
Hefford, Annette	Tony White
Hess, Peter	DGTA
Hoevel, Sabine	DGTA
Hoffmann, Sabine	DGTA
Hoffman, Jean	—
Izcaray, Fausto	Octavio Rivas Solis
Kirkpatrick, Donna	Gail Broady
Kirsch, Anna	DGTA
Loboda, Dieter	DGTA
Lockley, Cliff	Tony White
Mages, Dorothea	DGTA
McIlroy, Helen	Sonja Tran
McRae, Alexander	Marcia Rosen
Miller, Joan	Laura Boyd
Moreau, Jacques	Remy Filliozat
Olk, Claudia	DGTA
Pallut, Werner	DGTA
Parker, Paul Victor	Margaret Turpin
Perkins, John B.	—
Pfeifer, Gesine	DGTA
Rashidi, Mahmood	—
Roggenwallner, Bernd	DGTA
Rubiao, Maria Beatriz	Marcelo de Melo M. Lopes
Ruthardt-Horneber, Barbara	DGTA
Schackat, Angela	DGTA
Schirtzinger, Maxwell	—
Schulz, Uwe	DGTA
Schwarz, Beate	DGTA
Shepherd, William	Tony White
Shields, Trina	Gail Broady
Stephan, Alfred	DGTA
Swart, Christina	—
Tiulstad, Anneli	—
Trumper, Jenni	Ian Stewart
Unnikammu, Moideenkutty	George Kandathil
Vivolo, Maurice	—
Wehmeyer, Angelika	DGTA
Wilbrand-Behrene, E.	DGTA
Wright, John	Gail Broady
Zehnpeenig, Gaby	DGTA

Organizational News

NOMINATIONS FOR OFFICERS AND TRUSTEES

The following people have been nominated by the Nominating Committee to run for the office of President-Elect and two trustee positions to be filled in the 1988 election. There will be two trustee positions open in 1988: one in Region III (Europe) and one in Region V (USA).

President-Elect:
Petruska Clarkson
Sheryn Scott
Region III (Europe) Trustee
(one opening):
Martha Adler
Alice Stevenson
Region V (USA) Trustee
(one opening):
Mary Ann Glasgow
Robert Massey

This is a preliminary list. Additional nominations can be made in two ways: from the floor of the Business Meeting in Rio this August or by written petition accompanied by the signatures of ten voting members. If making a nomination at the Business Meeting or by petition, please confirm that the person being nominated has agreed to run.

If you are interested in nominating someone or in running yourself, please contact Nominating Committee Chairperson Jonathan Weiss, PhD, 506 W. Davies Way, Littleton, CO, 80120, USA.

ELECTION CAMPAIGN GUIDELINES FOR ITAA OFFICERS AND MEMBERS OF THE BOARD OF TRUSTEES

I. **Preamble**. These guidelines are intended to assit in maintaining a spirit of collegiality and essential fairness in all ITAA elections and to keep the amount of campaigning and electioneering for the offices of president-elect, vice-president, secretary, treasurer, and membership on the Board of Trustees within established procedures.

II. **Endorsement of Candidates.**

A. Individual members may endorse candidates for elected positions within the ITAA provided that such endorsement makes clear that it represents the personal view of the endorser.

1. If such personal endorsements are made by individuals holding an elected, appointed, or honored position within the ITAA (or related positions in affiliate organizations), such individuals may not mention their position within the organization as part of the endorsement.

B. ITAA affiliate organizations may not endorse any candidate for election.

C. ITAA resources or the resources of an affiliate organization may not be used for the purpose of supporting any one candidate over another.

D. The electioneering use of newspaper or journal advertisements is prohibited.

E. The Association's newsletter may be used to report the candidacy of members and election results provided that the report is included as a news article and all candidates for a nominated position are represented.

F. The executive director and staff of the ITAA are to refrain from electioneering in any form, including making personal statements regarding the qualifications of any candidate.

III. **Campaign Statements**

A. Candidates may make written statements to appear in the ITAA printed election booklet. Such statements will be confined to a discussion of issues facing transactional analysis and the ITAA, as well as a personal biographical sketch. Statements made by nominees for president-elect may not exceed 400 words; for other officers, statements may not exceed 200 words; and for members of the Board of Trustees, statements may not exceed 150 words.

IV. **Campaign Spending and Membership Appeal**

A. Mass mailings on the part of a candidate for elected position or on behalf of that candidate by other individuals or organizations is prohibited. While it is appropriate for nominees to elected positions within the ITAA to communicate their platforms and qualifications to the membership, mass mailings are deemed inappropriate because they create the possibility of unfair economic advantage for some nominees.

1. Individual personal letters or phone calls to friends and colleagues are appropriate.

2. Form letters or "Dear Colleague"-type letters sent by an individual, a group of individuals, or an affiliate organization to a group of persons on a mailing list is not acceptable practice.

V. **Dissemination of Information on Electioneering**

A. The campaign procedures are to be published in the May-June issue of *The Script* newsletter at the same time and along with the announcement of the Nominating Committee's selection of candidates for election.

B. The ITAA central office will mail a copy of the election campaign guidelines to each candidate at the time their nomination is official. □

EXAM CALENDAR

Exam	Exam Date	Location	Application Deadline
Level I (CM/SFTM)	July 3, 1988 August 3, 1988 August 4, 1988 November 1988 November 10, 1988	Blackpool, England Rio de Janeiro, Brazil Wellington, New Zealand Perth, W. Autralia Paris, France	April 4, 1988 May 2, 1988 May 5, 1988 August 12, 1988 August 10, 1988
Level II (CTM/SFTM) Exams	July 3, 1988 August 3, 1988 November 1988 (tentative date) November 10, 1988	Blackpool, England Rio de Janeiro, Brazil Perth, W. Australia Paris, France	April 14, 1988 May 2, 1988 August 12, 1988 August 10, 1988
Level I (CM/SFM) Written Exam	July 8 or 9, 1988 Nov. 11 or 12, 1988	To be announced To be announced	April 8, 1988 August 12, 1988
Training Endorsement Workshops*	July 1988 August 1988	Blackpool, England Brazil	April 4, 1988 May 2, 1988

* *Please contact Jackie Ward-Flaggs at the T & C Council headquarters for more information.*

All fees due by application deadline. All exam fees are non-refundable, but will be credited to your account (except oral application fees paid each time applying for oral exam) if at least 60 days written notice is given for cancellation. Otherwise fee is forfeited. Fees: written exam - $90 US/Canada ($20 administrative fee deducted for cancellations received prior to 60 days deadline); all other countries pay $15 written exam recording fee to BOC and $35 to reader/scorer. Orals applications: $75, non-transferable. Oral exam - $50. Contract filing fee: $40. All fees must be paid in US funds. Candidates must allow six months between taking their written examination and applying for the oral examination. Requests to hold BOC exams must be submitted early enough to allow for review by the BOC, and if approved, to allow for notice to be posted in the Script at least six months prior to the exam date. All fees are due by the applications deadline.

TRAINING STANDARDS AND CERTIFICATION MANUAL NOW AVAILABLE

Send $20 (not $10 as previously publicized) to Credentials Department, c/o ITAA office. The cost includes shipping and handling.

HAWAII — WINTER '89

Don't wait to reserve your flight for the 1989 Winter Congress at the Hawaiian Regent Hotel in Honolulu! To make reservations, contact ITAA's official travel company, S.I. Hawaii Planners. From the USA and Canada, call toll-free 1-800-367-8047, extension 163. Outside of the USA and Canada, call (808) 732-6622 or write: S.I. Hawaii Planners, 3615 Harding Avenue #204, Honolulu, HI 96816. Aloha — we'll see you there!

NEW CERTIFIED MEMBERS AND TEACHING MEMBERS

April 6, 1988, White Haven, Pennsylvania *(Note: CTA = certified transactional analyst specializing in clinical applications; CTM = certified teaching member)*

M. Taylor Bach, DMin, CTM-Instructor,
Ft. Thomas, Kentucky
Frances Bonds-White, EdD, CTM,
Philadelphia, Pennsylvania
Barbara Clark, PhD, CTA,
College Station, Texas
Paula Slomsky, MSW, CTA,
Wynnewood, Pennsylvania
David Smith, MA, CTA,
Vienna, W. Virginia

BOC THANKS EXAMINERS

Special thanks to the following people for devoting time, energy, and skills to the Level I and Level II exams in White Haven, Pennsylvania. The BOC looks forward to working with them again.

Exam Supervisors
Gloria Wax (Level I)
George Imperato (Level II)

Level II Supervisees
Wayne Carpenter
Gene Penner
Marie Vail
Martha Walrath

Examiners
Richard Abell
Josephine Lewis
David Bemis
Mary O'Reilly-Knapp
Mary Boulton
Jerrold Paul
Landy Gobes
Ed Perkinson
Bart Knapp
Sue Perkinson
Lisa Ladd-Kidder
Stan Tsigounis
Irene Lee
Bethol Leslie

The Script

Editor: William Krieger, EdD
Publications Manager: Robin Fryer, MSW

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Members Forum

Editorial Policy: We welcome letters to the editor (c/o the ITAA office), and in editing for taste, accuracy, and length, our intent is to retain the author's meaning.

CORRECTIONS ON TA IN CHINA ARTICLE

Dear Editor:

How happy I was to get my December 1987 issue of *The Script* in which Bobbie Barry wrote an article about my talk at the Chicago Summer Conference ("TA Has a Role to Play in China Today"). Many thanks to Ms. Barry.

The article was well-written, but I hope you will let readers know about some small corrections:

The first sentence of the third paragraph should read, "For three months in 1967, during the Cultural Revolution, Professor Zhang traveled through China following Chairman Mao's steps from city to city in order to observe this mass psychological phenomenon in person." In addition, the last part of the last sentence of the fourth paragraph should read, "...so that it will not be necessary to rely solely on force to deal with problems among the people, as happened during the Cultural Revolution."

Zhang Cuiran, Chengdu, Sichuan, China

WHEN CRISIS STRIKES

Dear Members:

How do you handle a crisis when it occurs, particularly when it is long-term and not within your control? We "helpers" are often expected to know how, but how do your coping skills hold up when the crisis hits you?

In an upcoming issue of *The Script* we will present an article(s) about the ways you, the members of the ITAA, have dealt with such life crises as personal disability (physical or mental), unexpected illness and/or death of loved ones, painful endings to relationships, sudden or traumatic moves, natural disasters and their aftermath, and other kinds of losses and disasters.

I have a personal interest in this topic because it is only after a year that I am finally off crutches after a serious accident. This experience has had a memorable impact on my life, and I would like to hear from other members about events in their lives that have required all their skill and courage and creativity to cope with. Write to me c/o *The Script* and let me know if I can use your name; if not, I will respect your confidentiality.

Don't put off dropping me a note. This kind of sharing is one of the most important ways in which we can connect with each other. I look forward to hearing from you.

Betty Gumpertz, Depoe Bay, Oregon, USA

HIGH MOUNTAIN ESCAPE

Dear Bill:

Since you started writing a column in *The Script* I have been one of your readers. You write a great column.

You wanted to hear from readers who have a mental retreat or escape scene. Mine has always been a high mountain meadow — granite peaks, blue sky, and a grassy meadow dotted with wild flowers. Does it sound like the High Sierra? It is.

That mental retreat has meant a lot to me over the years, but principally at truly traumatic times, like when spending an hour with the dentist working on me. For everyday escapes I read escape literature.

Thanks again for your column.

Carolyn Amneus, Roseburg, Oregon, USA

Editor's Note: We'd like to hear from you about the "mental retreats" you hold dear.

Call for Papers

for the
Transactional Analysis Journal
Special Theme Issue on
Game Analysis and
Racket Analysis

Deadline for papers: July 1, 1988
Publication Date: April 1989

Of particular interest for this special issue will be papers focused on reviews and revisions of existing TA theory in the areas of game analysis and racket analysis. Please check the Instructions to Authors on the inside front cover of the January 1988 *Transactional Analysis Journal*.

Long-Time Members Honored

The following members are being honored for their long-time involvement with the ITAA. We want to take this opportunity to thank them for their participation and support.

TWENTY-FIVE YEAR MEMBERS

Twenty-five Year Members as of 1987

Melvyn Boyce
Viola Litt Callaghan
William Collins
Franklin Ernst
Robert Goulding
Gordon Haiberg
Thomas Harris
Muriel James
Paul McCormick
W.R. Poindexter
Claude Steiner

Twenty-five Year Members as of 1988

Pat Crossman
John Dusay
Kenneth Everts
Jeanne Fowler
Leonard Ghan
James Horewitz
Frances Matson
Margaret Northcott
Theodore Novey
Solon Samuels

TEN-YEAR MEMBERS

Bernando Aguilera
Donna Allen, M.S.W.
Wolfgang Altpeter
Frank J. Ambuhl, D.Min.
Bradford Ames, M.S.
Marjore B. Anderson, M.A.
Arlene Anisman, B.A.
Fredrick Astle, B.S.N.
Suzanne Atchison, M.Ed.
Judith Axelrod-Horwitz
Thomas H. Bain, M.D.
Alma Ruth Baker
Regina Maria S. C. Balau
Melchor I. Batista, B.A.
Harry V. Berg, M.A.
Betty Bopp
Roxanne Bradley, B.A.
Opal Broner, Ph.D.
Deanna Broocke, M.S.W.
Laura Browder
Charles C. Brown
Patricia D. Brown, M.A.
Abbott Brownell
Alfred Buerkner
Karola Buerkner
Margaret Callahan, M.S.
Stanton Lee Callet
Michel Chalude
Barbara Clark, M.Ed.
Karen Clausel, M.Div.
Alice M. Cleary, M.A.
Linda Wyatt Cohen, M.Ed.
Louis Cohen, B.E.
Marianne Cook
Maureen Cooney, M.A.
Josefina de Guzman
Wilfried Depuering
Irmgard Deumer
Joseph A. Dubay, M.Div.
Susan A. Dyer, M.A.
Lisbeth F. Ekstrom
Stig Ekstrom
Johannes Engelhardt
John P. Eshbaugh, B.A.
Susan M. Felicetta
Virginia Fifield, M.S.
Roberta Fiori
Judy Forsyth, B.S.S.
Thomas Michael Foss
Hedie Friedrich
Wolfgang Friedrick
Janet C. Fulmer, M.S.W.
Bob Gardenhire III
Carol Ann Georges, M.Ed.
Mildred J. Gill, B.A.
Angelika Gloeckner
Anne Gormly, Ph.D.
Toni G. Grant, Ph.D.
Irvin Greif Jr.
Elena Guarella, Ph.D.
Farzaneh Guillebeaux, M.A.
Laurie Hamilton, Ph.D.
Dorothea Harmsen
June Harrison, M.S.W.
Gerrit Heester
Peter S. Hegedus, B.A.
Katsuchika Hirai
Arthur Hohmuth, Ph.D.
Donna Holt, M.A.
Alcibiades Horna, M.D.
Hannelore Horvath
Columba Howard
Martha Huesgen-Adler, M.D.
Suzanne James, Ph.D.
Sharon Job, M.A.
Horst Kaemmerling
Laurie Kahn, M.A.
Fumiko Kawamura
Ervine Kimerling
John King, B.A.
Philip V. Kinnaman, M.A.
Dale Knowlton, M.A.
Marguerite Kohn, A.C.S.W.
Ryosaku Kondo
Albrecht Kramer
Bernd F. Kreuzburg
Kaare Kristiansen, B.A.
Jorge Laurito, M.D.
Vicki Lee, Ph.D.
Frances M. Mabee, M.S.
Giacomo Magrograssi, Ph.D.
Theresa Majewski, M.S.
Roger W. Manning, M.S.W.
Rene Marechal
Peggy G. Marks
Luis Marreo, M.A.
Charles R. Martin, M.S.S.
Christa Marwedel
Tomio Miyama, B.A.
Marianne Moehring
Ferdinando Montuschi, Ph.D.
Paul Morreau
Masao Motooka
Aline Mullen, M.A.
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Maxine L. Petti, M.S.
Keri Phillips, M.A.
Barbara Polikoff, M.S.W.
Mary K. Radpour, M.S.S.W.
Michael E. Reynolds, D.Min
Nancy de Robbin, M.D.
Jeanette Rose
Robert Rosen, M.S.
Joan Ross, M.S.
Sharon Roth
Carol Rowse, B.A.
Herbert G. Ruepp, Th.M.
Carol Tova Salinger, M.S.W.
Leonhard Schlegel, M.D.
Bernd A. Schmid, Ph.D.
Robert W. Shaw, Jr, Ph.D.
Karen Shilling, M.S.W.
Jean Siegel
Margot Signer, B.S.Ed.
Varda Silbergberg, M.A.
Eugene A. Smith, B.B.A.
Roy D. Smith, B.D.
Shirley M. Smith
William W. Snow
Octavio Rivas Solis
Janinie Somers
Margaret Enos Steere, M.S.S.W.
John Henry Stephenson, Th.L.
Barbara Stock, Ph.D.
Christine L. Straw, M.A.
Yoshiaki Sumimoto, B.A.
Lois Svehla
Tim Talty
Colin Tatton
Rosemary Taylor, B.A.
Gerry Teasley
Gabriele Thomson, M.A.
David R. Tillis, M.A.
Bo Adela Tood, Ph.D.
Kiyonao Ueki
Carol Vipperman, B.A.
Randall Vorhess, M.S.W.
Anne Waters, M.S.
Thomas Weil
David E. Wilcox
Matthias Wolf
Kaspar Wolfensberger, M.D.
David Woodroffe, M.S.W.
Mineke Zwarts-Broekman

NEW HEALTHCARE MARKETPLACE
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hope for the future.

If we could get one or two large multinational corporations to contract with the ITAA as a PPO, we would be off and running in the highly competitive healthcare marketplace. Here's how:

1. There would be an incentive for potential providers to join the ITAA and to obtain at least Level I status in order to be on the Provider Panel.

2. Increasing the number of certified providers on the ITAA PPO panel would then make us even more viable to large purchasers who need more providers in more geographical areas.

Frankly, I have difficulty motivating my own associates to become Level I Transactional Analysts because there is no tangible pay-off. It will not get them licensed, and it will not make them more money. But they would sign training contracts tomorrow if it meant exclusive rights to treatment of IBM employees, Lincoln National Life insurees, or Post Office workers. And, of course, it would force me to renew my Level II training contract. Everyone would win.

All of this will require some changes in thought and action. For example, the Development Division of the ITAA would have to think of the Level I and Level II Transactional Analyst as the product to be marketed, rather than videotapes or Eric Berne dolls.

We have one of the best products in the mental health field, but it is going to require aggressive professional marketing to sell it. That kind of marketing cannot be done part-time by a committee or a practitioner. Like it or not, in order for the ITAA to grow, we are going to need to hire a company that can secure the PPO contract which will result in increasing member/trainees, which will then result in a greater competitive edge. It will cost us all some money, and it may even cost us some members because some people do not like the idea of marketing. But we are already involved in a promotional effort and losing members yearly in the USA. And fewer people are buying.

So what are we going to sell? Level I Analysts or videotapes? Level II excellence or some other "project"? The videotapes are wonderful, and I am buying them. But that is like trying to sell the fleas off champion German shepard dogs: They are probably darn good, world-class fleas, but only the monkeys are interested. The real market is going to the dogs. And we had better start wagging our tail!

Ron Ohlson, PhD, is a Certified Transactional Analyst who lives and works in Anchorage, Alaska, USA.

Editor's Note: The Script *attempts to publish articles of varying viewpoints. Reaction letters are strongly encouraged.* □

ITAA Balance Sheet - 1987 and 1986

OPERATING FUND

ASSETS	1987	1986
Current Assets:		
Cash	$87,274	$183,651
Certificate of deposit	50,000	
Accounts receivable, less allowance for collection losses (1987 - $572; 1986 - $420)	8,978	2,708
Inventories (Note 6)	6,733	6,404
Prepaid expenses	26,360	23,312
Due from Development Fund	9,654	8,449
Total current assets	188,999	224,524
Equipment, less allowance for depreciation (1987 - $67,196; 1986 - $66,322)	9,781	11,857
	$198,780	$236,381

SCHOLARSHIP LOAN FUND

Cash	$ 16,605	$ 8,516
Certificate of deposit	80,000	80,000
Due from Operating Fund	36,725	36,725
Scholarship loans	17,099	19,364
	$150,429	$144,605

ERIC BERNE FUND FOR THE FUTURE

Cash	$ 3,712	—
Certificate of deposit	$ 50,000	$ 20,000
Due from Operating Fund	—	17,937
	$ 53,712	$ 37,937

BUILDING FUND

Due from Operating Fund	$ 347	—
Property and improvements, less allowance for depreciation (1987 - $114,804; 1986 - $103,691)	$300,231	$311,344
	$300,578	$311,344

OPERATING FUND

LIABILITIES AND FUND BALANCES	1987	1986
Current liabilities:		
Accounts payable	$ 27,772	$ 14,404
Accrued liabilities	3,322	3,392
Due to Scholarship Fund	36,725	36,725
Due to Eric Berne Fund	—	17,937
Total current liabilities	67,819	72,458
Deferred income	27,672	62,932
Fund balance	103,289	100,991
	$198,780	$236,381

SCHOLARSHIP LOAN FUND

Fund balance	$150,429	$144,605
	$150,429	$144,605

ERIC BERNE FUND FOR THE FUTURE

Due to Operating Fund, for advance of expense	$ 9,654	$ 8,449
Fund balance	44,058	29,488
	$ 53,712	$ 37,937

BUILDING FUND

Note payable, first deed of trust (Note 2)	162,439	163,085
Fund balance	138,139	148,259
	$300,578	$311,344

I have examined the accompanying balance sheet of International Transactional Analysis Association, Inc., at December 31, 1987 and 1986, and the related statements of revenue and expense, changes in fund balances, and changes in financial position for the years then ended. My examination was made in accordance with generally accepted auditing standards, and accordingly included such tests of the accounting records and such other auditing procedures as I considered necessary in the circumstances.

In my opinion, the statements mentioned above present fairly the financial position of International Transactional Analysis Association, Inc., at December 31, 1987 and 1986, and the results of its operations, changes in its fund balances, and changes in its financial position for the years then ended, in conformity with generally accepted accounting principles applied on a consistent basis. — Wilbur M. Parker, CPA, Feb. 26, 1988

STATEMENT OF REVENUE AND EXPENSE AND CHANGES IN FUND BALANCES

REVENUE	Operating	Scholarship Loan Fund	Eric Berne Fund for Future	Building Fund	1987	1986
Membership dues	$252,900				$252,900	$266,104
Examination and maintenance fees						13,917
Conferences	117,165				117,165	103,642
Contributions	65	4,902	12,715	347	18,029	18,884
Interest	6,508	5,372	2,447		14,327	13,742
Sundry	32,007				32,007	40,979
Rent	45,022				45,022	42,085
	$453,667	10,274	15,162	347	479,450	499,353
EXPENSE (Note 4)						
Salaries and outside personnel	140,265				140,265	143,456
Payroll costs and benefits	20,082				20,082	21,352
Occupancy (insurance, interest, utilities, depreciation on building)	58,836			11,113	69,949	65,263
Printing (copying and reproduction)	77,890				77,890	74,724
Office (postage, supplies, equipment rental)	64,110				64,110	56,337
General (exam costs, data processing, meetings, mailings, other)	89,540	4,450	592		94,582	104,023
	$450,723	4,450	592	11,113	466,878	465,155
Excess (deficit) of revenue over expense before gains/losses on fixed assets	2,944	5,824	14,570	(10,766)	12,572	34,198
Excess (deficit) for the year	$ 2,944	5,824	14,570	(10,766)	$ 12,572	$ 34,198
OTHER CHANGES IN FUND BALANCE						
Principal payments on note, first deed of trust	(646)			646		
Fund balance, December 31, 1986	100,991	144,605	29,488	148,259		
Fund balance, December 31, 1987	$103,289	$150,429	$ 44,058	$138,139		

Notes to Financial Statements
December 31, 1987 and 1986

1. Accounting Policies: The Association maintains its accounts on the accrual basis except that membership dues and subscriptions are recognized as income when collected. Inventories of publications and books are valued at cost on a first-in, first-out basis. Equipment, consisting of furniture and office equipment, is carried at cost less accumulated depreciation computed using the straight-line method. Furniture and office equipment are depreciated over an estimated useful life of ten years. Deferred income represents examination board fees which are partially refundable upon request or are recognized as income when examinations have been completed.

2. Property and Improvements: During 1974, the Association purchased property in San Francisco for use as the Association headquarters. The purchase was funded by a cash payment of $92,412 and by assumption of a 5.5% note secured by a first deed of trust of $168,694. The note is payable in monthly installments of $800 including interest and principal, with any unpaid principal due in 1991. The Association has spent $153,929 remodeling and renovating the property. Depreciation of the building and improvements has been charged to operations in the amount of $11,113 for 1987 and $11,113 for 1986.

3. Special Funds: The Scholarship Loan Fund was established by the Board of Trustees in 1975. During 1987, loans were made to sponsored individuals in the amount of $1,200. Scholarship loans are interest-free for the first three years, after which a 9% rate applies. In addition to the loans, outright grants were made to approved applicants of $4,000 in 1987 and $1,850 in 1986. Loans and/or grants can be made to United States and international members.

4. Discontinued Operation: In accordance with the January 1983 Board of Trustees meeting, the Association discontinued its Book Store operation and entered into a licensing agreement with a former employee, Norman Shea. The agreement grants Norman Shea rights and privileges of utilizing the Association's name for sales of Transactional Publications (books, pamphlets, and tapes). The agreement was effective July 1, 1983, and a sale of inventory to Norman Shea was made for $22,065 in exchange for a 5% two-year note payable in monthly installments of $1,011, including principal and interest, commencing August 1983. The note was paid off in 1986. The agreement provides, among other things, for royalty payments of 3.5% on gross sales.

5. Operating Fund – receivable, Building Fund–payable: During 1986, the Board of Trustees passed a resolution to eliminate the Operating Fund–receivable, Building Fund–payable from the Association's financial statements. In addition to eliminating the accounts on the balance sheet, an inter-fund transfer was included in the statement of revenue and expense and changes in fund balance.

6. Inventories: 1986 operations were charged with $9,024 of *Transactional Analysis Journals* carried in inventory which were determined to be unsaleable. The *Journals* were written off to membership activity as promotional materials.

7. Basis of Financial Statements: Based upon Board of Trustees resolutions, the Board of Certification, Training Standards, and Training Endorsement Workshops of ITAA have been spun off into a new corporation named Training and Certification Council of Transactional Analysts (T&C) as of January 1, 1987. The financial statements have been restated for the year ended December 31, 1986 to exclude the net assets and 1986 operations of these activities.

ITAA REORGANIZATION
continued from page one

barrier is being tried by the Swiss TA Association, which is offering its members a menu of French-language publications. (*Editor's Note: See the Keeping In Touch section for details on this project.*)

These are only some of the ideas the Board is considering as we move toward a truly international TA community. It is a time, not of problems, but of celebration as solutions are found.

Jenni Hine, MAOT, a Certified Transactional Analyst from Switzerland, was a member of the Long Range Planning Task Force and is currently a member of the Transition Team planning the reorganization of the ITAA.

REAPING THE FULL HARVEST
continued from page 2

later in May (1989). The Project Committee will be considering these suggestions at its meeting in Rio, so there is still time to send in your ideas and suggestions for planning the event. We are particularly in need of ideas for and help with communications networking for the event. If this is your area of expertise and/or interest, we would welcome you serving on the Planning Committee or you can send your ideas to Morris Haimowitz, Co-Chair of the Planning Committee.

On another important note, Ted Novey, former chairperson of the Eric Berne Memorial Fund, has a great idea about how to raise funds: ITAA members and other willing donors might loan money to a trust fund which would be managed and invested by a reputable organization. The proceeds of the investment would go to the Eric Berne Fund, and the loans would always be available for return to the donors on demand. We investigated this idea with a friendly reputable broker who is very enthusiastic. He has arranged this kind of trust for other charities and is willing to assist us as well. I am very excited about the idea.

Tom Nissley has agreed to chair the Eric Berne Memorial Fund Committee until the end of this year and will be joining Ted and the Committee to explore this project. As they get more information, we will pass it on to you.

It is important that we all participate in the wave of enthusiasm that is surging up right now in favor of transactional analysis and the ITAA. It is an exciting time — much hard work has produced a bumper harvest, and we need many hands to glean the returns of our labor.

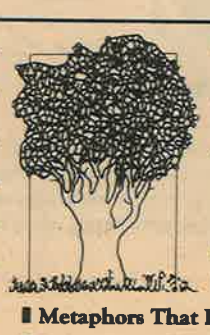
The Program Committee has worked diligently to plan the next two conferences - Rio this August, and Hawaii next January. There are already over 140 US registrants for Rio, but we would like to see many more people go, especially in light of the exciting program and atmosphere of cross-cultural cooperation. However, if Rio is out of reach, I appeal to our North American members who have not attended a conference recently to begin planning now to come to one in 1989 — either January in Hawaii, or August in Oakland, California.

Now is the time to enjoy the fruits of our labor. Join us, won't you?

Certified Members Urged to Vote in 1988 Scientific Award Election

The Editorial Board of the *Transactional Analysis Journal* is pleased to announce that two candidates have been nominated for the 1988 Eric Berne Memorial Scientific Award: David Steere for "Protocol" (October 1985 *TAJ*) and Arthur Rissman for "Trilog" (April 1975 *TAJ*). The ballots, sent to all certified members in early April, are due back by July 1. The Editorial Board encourages members to reacquaint themselves with the nominated ideas by reading the original *TAJ* articles and then to send in their ballots. A minimum of 25% of the ballots must be returned for the Award to be given. The Award ceremony will take place during the 1988 Summer Conference in Rio de Janeiro, Brazil.

Sandra G. Landsman, PhD, CTM
P.O. Box 7134
Jupiter, FL
33468-7134
Phone (407)
575-0547



AQUAGENESIS WORKSHOP

Intensive Prenatal Regressive Workshops With The Focus On:

- Theoretical Basis for Regressive Therapy
- Preparation For Regressive Work
- Metaphors That Indicate the Need for Aquagenesis
- Prenatal and Peri-Natal Psychological Issues
- Transpersonal And Preconception Issues

To register or for further information on the following 1988 Aquagenesis Workshops with Sandra G. Landsman, PhD, CTM contact:

- Sept. 23-25 in Seattle, WA; Saralee McGoran (206) 467-4220 or Georgia Button (206) 451-9284
- Oct. 3-7 in Jupiter, FL; Sandra G. Landsman (407) 575-0547
- Oct. 17-19 in Salzburg, Austria; Uschi Ramsauer 43/662/8418204
- Nov. 4-6 in Geneva, Switzerland; Hanna Hyams 41/22/484646

Bioenergetic-Gestalt

Tenth Annual Summer Training Program in Berkeley, California

July 23-24, 25-26-27, & 30-31, 1988

Combine a San Francisco-Bay Area vacation with professional training. Topics include: reading and working with the language of the body, how to introduce elements of Bioenergetic work into your current practice, character structure, and Bioenergetic-Gestalt approaches.

Contact: Michael B. Conant, PhD, Director
The Institute for Bioenergetics & Gestalt
1307 University Avenue, Berkeley, CA 94702
415/ 849-0101

Western Institute for Group and Family Therapy

262 Gaffey Rd., Mt. Madonna
Watsonville, CA 95076
(408) 722-6948

DIRECTORS:
ROBERT L. GOULDING, M.D.
MARY McCLURE GOULDING, M.S.W.

WORKSHOPS AT THE WESTERN INSTITUE 1988

HOME AWAY

July 10-15 WIGFT - Advanced with Bob, McNeel, Sharon Roper on Child Therapy, Reese Price on Multiples, Michael Conant on Bioenergetics/TA/Gestalt
July 18-22 WIGFT - Bob and Ruth McClendon
Aug 1-5 Cape Cod Institute
Write Dr. Gilbert Levin
Albert Einsten C of Med.
Department of Psychiatry
1303 Belfer, Bronx NY 10461

Fall - On Going weekends of Oct 8, Nov. 19, Dec 10, Jan 21, Feb 11, March 11.
Workshop at Emory University, Atlanta GA. November 6-9.
Other workshops to be scheduled in the fall. Please write for details.

Workshops with me include therapy with me, my video supervision of your work with each other, and some didactic work and evening films relating to therapy.

Robert L. Goulding, M.D.

EXPERIENCING ENOUGH



An intensive five day training designed for people who want to learn how to claim the base of abundance which is their birthright.

Elaine Childs-Gowell • Pamela Levin
Gail Nordeman • Harold Nordeman
Carol Poole

INTENT: To resolve personal limitations which lead to scarcity by confronting and resolving issues from the first stages of life — conception through age two.

#13 Location: Seattle, Washington
August 31 — September 4, 1988
Workshop Fee: $645
Room & Board: $180
Contact: Carol Poole
3212 25th Ave S
Seattle, WA 98144
206-725-7573

#14 Location: Belgium
November 2-6, 1988
Contact: Erica Seynaeve
Phone: (32/16) 233722
Antoinette De Mol
Phone: (32/2) 654.18.00

Keeping In Touch



Yoshi Moronaga (standing left) lecturing on "TA Applications to Customer Service" in Shenzhen, China, March 12, 1988. Thomas Chow (standing right) did the consecutive Chinese translation. Participants included 90 managers and supervisors from 22 tourist units and leaders from the Tourist Association, the Labor Department, and the Trade Office of the District. Shenzhen, a special economic zone of China, is adjacent to Hong Kong.

REGION II — CANADA

Congratulations to Jean Kuijt of Lethbridge, Alberta, Canada! We understand from the Canadian TA Association newsletter, *CATALOG*, that Jean successfully completed her Doctorate in Educational Psychology at the University of Alberta. Jean is a psychologist in private practice with expertise in the area of multiple personalities.

REGION III — EUROPE

Congratulations to Dr. Bernd Schmidt, CTM, the first winner of the European TA Association's (EATA) Award to Authors. Bernd received the award for his article, "Breaking Through the Dilemma Circle," which first appeared in 1984 in *TA: State of the Art* (Erika Stern, Editor). The Award is given every even year if an article of sufficient merit has been published. The recipient receives SFr1000 plus the current year's conference package. Assessment is by EATA's Development Committee. Inquiries about the Award and/or applications for 1990 should be addressed to Dr. Toni Fuchs, Hauptstrasse 62, 4132 Muttenz, Switzerland.

The Swiss Romande TA Association (about 210 members) is currently experimenting with the "menu" idea by offering its members a choice of three French-language TA publications not usually available. Jenni Hine reports that the result so far has been remarkable. Fully one-third of the membership has opted to buy something they were not previously taking. This is encouraging to the publishers and seems a fine way for the Association to be more meaningful to its members. This experiment is provoking interest among various European associations.

George Kohlrieser writes that his work has recently been featured in several European publications. The journal, *Soins Infirmiers*, a publication of the Swiss Association of Psychiatric Hospitals, printed an article by C. Treyer and M. Wespi entitled, "Apprendre a Gerer la Violence" ("Learning to Manage Violence"), a report on the approach to violence management taught by Dr. Kohlrieser as part of his work with the Swiss Psychiatric Hospitals. In addition, a recent Italian publication, *Etica Infermieristica*, contains a chapter entitled, "Le Caratteristiche Della Relazione Affettiva Sana" ("The Characteristics of Effective Bonding Relationships") which discusses Dr. Kohlrieser's work in attachment and bonding behaviors as applied to stress management. Dr. Kohlrieser was also asked to contribute the Preface to *The Language of the Heart (Le Coeur et son Langage)* by Dr. James Lynch, published in France by Intereditions.

REGION V — USA



Stephen Stanley Low, born to Susan Sevilla and Rick Low, March 2, 1988, 10 lbs., 8 oz. Mother, father, sister Allison, and baby Stephen reportedly doing fine!

USA members planning to attend the 1988 Summer Conference in Rio will be relieved to know that, in most cases, recent tax reform will not affect the deductibility of your expenses for attending the meeting.

Self-employed persons who report their income on Schedule C may deduct Rio meeting expenses as a business expense for education. As in prior IRS regulations, it has to be *as reasonable* for the meeting to be held abroad as for it to be held in the USA. With our international membership and the large proportion of Latin Americans expected to attend the Rio Conference (at least 75% will be South Americans), the "as reasonable" test will not be a problem.

However, salaried persons who pay travel expenses out of pocket and wish to claim Rio Conference expenses as unreimbursed employee business expenses on Form 2106 should remember that only the portion of these expenses that exceeds 2% of adjusted gross income is deductible.

See a tax consultant for further clarification of tax law in your case.



Participants of TA-Art Therapy Group Retreat at Cristalmar, Isla Mujeres, Mexico, February 14-20, 1988, led by Anne and Rod Johnson (CMs) and Ann and Bill Dugan (RM), art therapists. (From left) Back row: Rod Johnson, Bill Dugan, Grace Howell, Ann Dugan, Lynn Thiel, Judy Croy. Front row: Diane Arandt, Anne Johnson, Lisa Walker, Harry Thiel.

George Thomson, PhD, TM, and **Andrea Laird** were married on January 28, 1988. Congratulations, George and Andrea!

Bill Krieger, EdD, CM, Editor of *The Script*, also writes a regular column entitled, "Reflections of a Certified Clinical Mental Health Counselor," in the *AMHCA News*, the newsletter of the American Mental Health Counselors Association.

ALL REGIONS

Scholarships Available for 1989 Hawaii Conference

There are ten scholarships for free registration available for the 1989 ITAA Winter Congress in Hawaii. Please note that the scholarship covers registration fees only; resources are not available to help members with travel, room and board, or pre- or post-conference institutes.

The scholarships are available to any ITAA members experiencing financial difficulty. While we recognize the significance of travel and living expenses, we hope that this scholarship will help people from countries with disadvantaged economic situations and from countries previously under-represented at ITAA conferences.

To apply please send the following information by October 15, 1988, to Conference Scholarship Committee, c/o the ITAA, 1772 Vallejo St., San Francisco, CA 94123, USA.

1. A statement of interest in TA, the conference, and/or the ITAA.
2. A statement of need, including income, source of income, and financial situation (personal as well as related to international banking restrictions and foreign currency exchange restrictions).
3. A letter of recommendation from another ITAA member.

TA 101 CALENDAR

June 11–12, 1988 — London, England. Cost: £45. Leader: Accredited TA Trainer from "metanoia." Contact: Dr. Petruska Clarkson, 13 North Common Road, London W5 2QB, England.

September 10–11, 1988 — London, England. Cost: £55. Leader: Accredited TA trainer from "metanoia." Contact: Dr. Petruska Clarkson, 13 North Common Road, London W5 2QB, England.

September 23-25, 1988 — Waldkirch b. Freiburg, W. Germany. Leader: Anne Kohlhaas-Reith, CTM. Cost: DM 300,—. Contact: Dr. Anne Kohlhaas-Reith, Birkenweg 3, D-7808 Waldkirch, West Germany.

November 14-15, 1988 — London, England. Cost: 55. Leader: Accredited TA trainer from "metanoia." Contact: Dr. Petruska Clarkson, 13 North Common Road, London W5 2QB, England.